

Alfred C. Toepfer International selects Equant to connect its worldwide locations with IP VPN

[Equant also to provide voice for IP VPN to German agriculture commodities trader](#)

Equant (NYSE: ENT) (Paris Bourse: EQU), an industry leader in data and IP services for multinational businesses, signed a long-term, multimillion dollar contract with German agricultural commodities trader Alfred C. Toepfer International GmbH to connect 12 locations worldwide using Equant IP VPN. Toepfer, headquartered in Hamburg, is one of the worlds leading grain, feedstuff and oilseed trading companies and has more than 40 branches and offices worldwide. Equant IP VPN delivers high performance any-to-any communications in a secure, controlled environment. Using differentiated classes of service Equant IP VPN integrates voice and data over the same network connection, enabling Toepfer to have a single global network solution. Toepfer joins more than 650 other multinational companies, with more than 17,000 global connections, that have moved to Equant IP VPN. Previously, Toepfer did not have an end-to-end managed solution and is benefiting through comprehensive business focused Service Level Agreements that support their business. Additionally, Toepfer will be able to run its proprietary logistics software over the network and use the differentiated classes of service to optimize user response time for their business critical applications. Toepfer locations initially being connected to the IP VPN include: Adelaide, Australia; Buenos Aires, Argentina; Dublin, Ireland; Hamburg, Germany; London; Madrid, Spain; Milan, Italy; Minneapolis; Moscow; Singapore; Warsaw, Poland; and Winnipeg, Canada. Additional locations will be added in the future. In addition to the IP VPN, Equant will also provide remote access to Toepfers employees via Equant IP Dial. Toepfer will use Equants Managed Authentication Services to control access to their IPVPN by remote users to ensure network security.

About Equant Equant (NYSE: ENT) (Euronext Paris: EQU) is a recognised industry leader global data and IP network and integration services for multinational businesses. The Equant network has unmatched seamless reach, connecting key business centers in 220 countries and territories, with local support in 191 countries. Building on more than 50 years of experience in data communications, Equant serves thousands of the worlds top companies with the industrys most extensive portfolio of managed network services, including the market-leading IP VPN used by more than 600 global businesses. Equant, a member of the France Telecom Group, was recently named Best Global Carrier 2002 at the World Communication Awards and consistently leads industry surveys in corporate user satisfaction.

About Alfred C. Toepfer International GmbH Since 1919, the year in which it was founded, Alfred C. Toepfer has been trading in grain, oilseeds, and feedstuffs. Today the Toepfer group consists of the headquarters in Hamburg and more than 40 subsidiaries and offices worldwide with approximately 760 employees achieving a sales volume of 40 million tons annually. Toepfer International, founded in 1979, started with an equity of approximately 55.5 million. Today, the equity amounts to more than 200 million.