

ALSTOM Australia wins distribution rights for Mercury Interactive application management offering

ALSTOM Australia Ltd has been appointed an Australian distributor for Mercury Interactive, the global leader in Business Technology Optimization (BTO). ALSTOM Information Technology, the IT division of ALSTOM Australia will distribute Mercury Interactive's SiteScope, an application management product that monitors the performance of business critical distributed systems.

ALSTOM Information Technology, will leverage its extensive national network of account managers, pre-sales support and marketing staff to assist Mercury Interactive resellers with education, promotional and sales support for the SiteScope product.

SiteScope continuously monitors a company's distributed systems and infrastructure, sending alerts when problems are detected to enable the organisation to pinpoint and resolve performance issues before they impact customers.

"Customers today are demanding a better ROI on their infrastructure investment," said Greg Newham, General Manager for ALSTOM Information Technology.

"Mercury Interactive's SiteScope will allow them to manage the performance of applications on their network and identify potential issues and bottlenecks. SiteScope has synergies with many of the software products that we are distributing in the channel, so this alliance with Mercury Interactive is very timely," he said.

Mercury Interactive's Managing Director, Graham Sowden, said the relationship with ALSTOM Information Technology would enhance SiteScope's positioning within a growing Australian market.

"In partnering with ALSTOM IT, we have chosen a distributor with a commitment to quality service and support that matches our own. We are confident this alliance will not only benefit our two companies, but will also ensure that resellers and customers are well supported as they seek to optimise their network performance."

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Mercury Interactive Corporation

Mercury Interactive (NASDAQ: MERQ), the global leader in business technology optimization (BTO), is committed to helping customers optimize the business value of information technology. Mercury Interactive provides software and services to govern the priorities, people, and practices of IT; deliver and manage applications; and integrate IT strategy and execution.

More than 30,000 customers worldwide rely on Mercury offerings to improve quality and performance of applications and manage IT costs, risks and compliance. Mercury BTO offerings are complemented by technologies and services from global business partners. For more information, visit www.mercuryinteractive.com

ALSTOM Australia ~ Information Technology

ALSTOM IT, a division of ALSTOM Australia is one of the leading distributors of information technology and business solutions to the Australian reseller channel. ALSTOM IT differentiates itself by offering a total business solution based, not only on a portfolio of world-class products, but by also providing its partners with value-added services that stimulate business growth. ALSTOM IT's head office and warehouse is located in Sydney with branch offices in Adelaide, Brisbane, Melbourne and Perth.

ALSTOM

ALSTOM is the global specialist in energy and transport infrastructure. The company serves the energy market through its activities in the fields of power generation, power transmission and distribution, power conversion and electrical contracting and the transport market through its activities in rail and marine.

ALSTOM offers its customers a complete range of innovative components, systems and services covering design and manufacture as well as commissioning and long-term maintenance and has unique expertise in systems integration, management of turnkey projects, and application of advanced technologies.

Following the full integration of the power generation activities, ALSTOM today has annual sales in excess of A\$32 billion and employs more than 140,000 people in over 70 countries.

The Company is listed on the Paris, London and New York stock exchanges.

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