

# Candle extends worldwide leadership in IBM WebSphere management according to WinterGreen Research

Report underscores strength of Candle's PathWAI "build, run and manage" solutions for WebSphere/Spotlights Leading Management Positions in Key segments of Worldwide Middleware Market Projected to Reach US\$4.9 Billion by 2008

Candle Corporation, a leading enterprise infrastructure management provider, today announced its continued market leadership and growing market traction in key application infrastructure management markets. A new WinterGreen Research Inc. report\* emphasizes Candle's significant role in empowering businesses to harness the capabilities of their IBM WebSphere infrastructures.

WinterGreen Research reports that Candle has increased its global market share in WebSphere MQ management solutions from 61 per cent in 2001 to 65 per cent in 2002. Additionally, WinterGreen Research states that Candle has achieved a 36 per cent worldwide market share in 2002 for management of WebSphere Business Integration Brokers - Candle held 19 per cent of the market in 2001.

"Middleware continues to be a linchpin for any e-business environment," said Sue Eustis, senior analyst, WinterGreen Research, Inc. "Performance tuning and management for middleware are critical elements in aligning enterprise infrastructures with specific business processes and applications. We project continued growing demand for solutions provided by Candle and other vendors to support each phase of the middleware life cycle."

Candle's significant market share in WebSphere management reflects demand for the Candle PathWAI\* solution portfolio. Offering WebSphere management solutions across the "build, run and manage" life cycle, Candle PathWAI provides businesses with the products and services to accelerate and optimise each phase of WebSphere design, development, deployment and operation.

Specifically, Candle's PathWAI Monitor for WebSphere MQ is the dominant solution in the mission-critical middleware messaging system management market, holding 65 per cent of the market. Candle is also a category leader in the application integration systems management market, with a 36 per cent market share.

WinterGreen Research projects that the worldwide mission-critical middleware market, currently at US\$555 million, will reach US\$4.9 billion by 2008. According to WinterGreen Research, key drivers for the continued growth of the middleware market include business requirements to further align front-end Internet systems with data in back-end systems and the need for added business process management. The rapidly growing middleware market creates a parallel growth opportunity for WebSphere MQ management solutions.

"The WinterGreen report validates Candle's market leadership and underscores both the rapidly growing demand for WebSphere and the critical requirement for PathWAI solutions," said David Caddis, vice president, Application Infrastructure Management Group, Candle Corporation. "PathWAI provides the gold standard in WebSphere management. Candle offers tailored technologies and services solutions that empower customers to quickly remove roadblocks and optimise performance across the WebSphere development, deployment and management life cycle."

An overview of the entire PathWAI solution portfolio follows:

\*PathWAI Architecture for WebSphere - Combines best practices with certified WebSphere solution expertise to empower organisations to architect the application infrastructure, security and monitoring components of complex applications

\*PathWAI Development for WebSphere - Validates the application infrastructure design and increases development team productivity. Components include pilot project capabilities to validate that designs meet business requirements; tools to develop components and connectors; and a set of utilities for the development of service-oriented applications and application services

\*PathWAI Deployment for WebSphere - Provides the testing and tuning tools, services, and methodologies to empower organisations to optimise WebSphere Application Server or WebSphere Business Integration Brokers, as well as services and training to support business performance requirements

\*PathWAI Monitor for WebSphere Application Server - Empowers users to test, tune and monitor the performance and availability of the WebSphere Application Server and its Java-based technologies. The solution provides a central point of control for intuitive management

\*PathWAI Dashboard for WebSphere Infrastructure - Provides a 360-degree view of end-to-end application infrastructure efficiency

\*PathWAI Monitor for WebSphere MQ - Delivers a high level of control and availability across WebSphere MQ infrastructure. The solution is the market-leading tuning, testing, management and configuration solution for IBM middleware

\*PathWAI Dashboard for WebSphere MQ - Provides a single-pane-of-glass view of WebSphere MQ systems management activity, including enterprisewide configuration for WebSphere MQ

\*PathWAI Secure for WebSphere MQ - Delivers added security to the WebSphere MQ environment

About Candle Corporation

Candle Corporation provides solutions to manage and optimise business-critical infrastructures, systems, service levels and other information technology assets. By enabling companies to manage the performance and availability of their systems and applications across multiple environments, Candle empowers customers to align IT investments with business value. More than 3,000 of the world's largest companies use Candle products and

consulting services, including 73 per cent of the Global 100. With more than 5,000 customer sites in 60 countries, Candle is one of the world's largest independent software and services companies. Candle is headquartered in El Segundo, California. For more information, visit [www.candle.com](http://www.candle.com).

###

Candle and the Candle logo are trademarks or registered trademarks of Candle Corporation. Other products mentioned herein may be trademarks and/or registered trademarks of their respective owners.

\* WinterGreen Research Inc. "Message Oriented Middleware (MOM) Opportunities, Strategies, and Forecasts, 2003 to 2008."

WebSphere is a registered trademark of International Business Machines Corporation. Other product names and terms in this document may be trademarks of their respective companies.