

CommSecure Recruits Elizabeth Whitelock to Drive Sales Growth

New Sales Director to Build Pipeline, Expand Partner Channels and Develop Closer Customer Relations

CommSecure Limited (ASX:CMS), a leading provider of secure e-commerce solutions for corporate, government and financial institutions, today announced the appointment of Elizabeth (Izzy) Whitelock as Director of Sales.

In this role, Ms Whitelock will focus on building recognition of the CommSecure brand, identifying and exploring new sales opportunities, managing the team, driving the sales pipeline and developing new go-to-market strategies such as various levels of channel partnerships.

She brings to CommSecure nearly 20 years' experience in senior management and consulting roles with IBM, Information Builders, Alphablox, Ingres and Computer Associates as well as Rogen.

Her strengths in strategic communications, sales, marketing and customer relations have seen her consistently achieve and exceed her revenue targets while expanding partner programs and cementing customer relationships.

Izzy has extensive experience selling to the financial services sector and enjoys strong relationships within the major banks and insurance firms that are utilising the power of the Internet to deploy solutions for CRM, supply chain and partner management.

'I'm excited at the opportunity to strengthen CommSecure's brand in the Australian marketplace and to leverage the extraordinary growth potential in Asia and beyond,' said Ms Whitelock.

CommSecure's chief executive officer, Peter Townsley, said Ms Whitelock brings a tremendous depth of experience and focus to the company's sales operation.

'Izzy has an excellent track record in driving sales and establishing successful partner programs that provide new opportunities for sales and marketing. We look forward to her making a substantial contribution to CommSecure's growth and expansion in coming months and years,' he said.

About CommSecure (www.commsecure.com.au) CommSecure (ASX:CMS) is a leading Australian supplier of secure end-to-end e-business solutions, encompassing billing, payment, receivables and records archiving, for utilities, government, banking & finance, telecommunications and other large organisations.

CommSecure's BillSecure, PaySecure, DDRSecure and IVRSecure products reduce costs and increase consumer loyalty and satisfaction by encouraging self-service, allowing consumers to pay through multiple channels, including online and IVR, by credit card and direct debit.

Customers include Alinta, Austereo, Brisbane City Council, Child Support Agency, Chubb Security, Country Energy, MLC, Primus and Toyota Financial Services.

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