



# CommVault and DELL Drive Operational Efficiencies & Cloud Enablement with New DELL PowerVault DL Appliance

New Dell PowerVault DL Powered by CommVault Simpana Software Delivers All-in-One Disk-Based Backup, Deduplication & Archive Solution with Optional Expansion to More than 300 TBs of Capacity Designed for On-Premise, Remote Office and Cloud Environments

CommVault (NASDAQ: CVLT) Sydney, Australia September 14, 2010

## News Facts

CommVault and Dell continue to reinforce their strong OEM partnership with the introduction of the Dell PowerVault DL Backup to Disk Appliance, powered by CommVault with Simpana 8. This latest addition to the Dell PowerVault product line provides integrated data management with industry-leading scalability, cloud support, faster throughput, optimised deduplication and a smaller form factor for increased cost savings and operational efficiencies.

Ideally suited for remote offices and any business looking to deduplicate, backup, archive and recover data to and from public and private storage cloud environments, the new DL Appliance provides up to 24 TBs of internal storage capacity in a 2U form factor, with ability to scale to over 300TB. Additionally, the DL Appliance delivers end-to-end block-based deduplication and can achieve deduplication throughput rates up to 3 TB/hr when performing weekly backup operations[1].

The DL Appliance can facilitate faster backups and restores of both physical and virtual environments, with both VMware and Hyper-V protection options.

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## An Ideal Solution for Managing and Protecting Virtualised Application and Cloud Environments

CommVault has optimised its embedded deduplication for the DL Appliance. Built-in data deduplication can reduce storage by up to 95 percent[2]. The DL Appliance also can further optimise storage resources, lower risk and improve operational efficiencies with CommVaults archiving capabilities. With Simpana software, DL2200 users can retain data longer and more cost effectively by utilising the DL Appliance for Microsoft Windows, Exchange, SharePoint and Linux file archiving.

CommVaults virtual server agent now integrates vStorage APIs for Data Protection (VADP) to enable more efficient protection of VMware ESX environments including centralised, off-host, LAN-free backups of VMware vSphere virtual machines. The Dell PowerVault DL Appliance is an ideal repository for agent-less disk backup of up to hundreds of virtual machines reducing the amount of resources needed to protect VM infrastructures. Additionally, automated discovery and backup of newly created virtual machines reduces the management and risk of unprotected virtual machine data.

With powerful cloud protection capabilities, encrypted, deduplicated backup and archive data on the DL Appliance can now be seamlessly extended into public cloud storage services from Amazon, Iron Mountain, Microsoft Azure, and Nirvanix for long term, offsite retention.

CommVaults Simpana SnapProtect technology schedules EqualLogic hardware snapshots for application data to merge backup and restore capabilities with persistent snapshot copies for fast recovery.

## Streamlined Management and Operation Lowers Administrative Overhead

The Dell PowerVault DL Backup to Disk Appliance, powered by CommVault leverages a single management console with a consolidated view of data across all applications, platforms, devices and locations to simplify deployment, configuration and management.

An easy wizard-driven setup and management utility, along with integrated, dynamic disk provisioning, also ease and expedite operation requiring less expertise and staff to administer backups. According to Dell, PowerVault appliances can be deployed and performing backups in 27 minutes.

The Dell PowerVault DL Backup to Disk Appliance, powered by CommVault also provides integrated tape support availability with the Dell PowerVault TL2000, TL4000 and ML6000 tape libraries to streamline disk-to-tape data protection while increasing disaster recovery capabilities.

#### Supporting Quotes

Since partnering with Dell to deliver the first integrated data management solution more than a year ago, we have worked together closely to extend this joint offering and set the bar for performance and scalability, says David West, vice president of marketing and business development for CommVault. With the Dell PowerVault Appliance Powered by CommVault, were offering unrivalled storage density along with the benefits of embedded deduplication as well as integrated Simpana software functionality, all in a 2U appliance that lets Dell customers maximize storage capacity and take advantage of cloud storage, while minimising costs and requirements.

This latest version of the Dell PowerVault product line reinforces our Intelligent Data Management strategy to simplify data storage and provide our customers with integrated solutions and enterprise-class features, says Brett Roscoe, Global Lead for Storage Marketing. This solution will appeal to SMBs as well as larger enterprises looking for affordable, easier solutions for controlling storage growth and costs while helping to ensure the highest levels of data protection.

#### Resources

CommVault Simpana 8 Software<http://www.commvault.com/products.html>

CommVault and Dell PowerVault

<http://www.dell.com/downloads/global/products/pvaul/en/powervault-disk-backup-commvault-specsheet.pdf>

CommVault Simpana Deduplication Software<http://www.commvault.com/solutions-deduplication.html>

CommVault Simpana Replication Software

<http://www.commvault.com/products-replication.html>

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#### About CommVault

A singular vision a belief in a better way to address current and future data management needs guides CommVault in the development of Singular Information Management solutions for high-performance data protection, universal availability and simplified management of data on complex storage networks. CommVault's exclusive single-platform architecture gives companies unprecedented control over data growth, costs and risk. CommVault's Simpana software suite of products was designed to work together seamlessly from the ground up, sharing a single code and common function set, to deliver superlative Data Protection, Archive, Replication, Search and Resource Management capabilities. More companies every day join those who have discovered the unparalleled efficiency, performance, reliability, and control only CommVault can offer. Information about CommVault is available at [www.commvault.com](http://www.commvault.com). CommVault's corporate headquarters is located in Oceanport, New Jersey in the United States.

#### Safe Harbor Statement

Customers' results may differ materially from those stated herein; CommVault does not guarantee that all customers can achieve benefits similar to those stated above. This press release may contain forward-looking statements, including statements regarding financial projections, which are subject to risks and uncertainties, such as competitive factors, difficulties and delays inherent in the development, manufacturing, marketing and sale of software products and related services, general economic conditions and others. Statements regarding CommVault's beliefs, plans, expectations or intentions regarding the future are forward-looking statements, within the meaning of Section 27A of the Securities Act of 1933, as amended and

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[i]Based on Dell lab testing conducted on the PowerVault DL2200 on July 2010 with twelve 1TB HDD. Actual performance will vary based on configuration, usage and manufacturing variability.

[ii] Data deduplication can reduce storage requirements by up to 95% compared to the same amount [ii]of tape, which in turn can reduce backup windows, increase restore times, and save money. (Individual results will vary. See the CommVault data deduplication calculator at [www.Dell.com/diskbackup](http://www.Dell.com/diskbackup) to estimate reductions based on various factors.

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