

DSTi positioned in leaders quadrant in pure-play business process management magic quadrant, Gartner 2Q04

DST International (DSTi) the leader in business process management solutions today announced that HiBPM, its Business Process Management solution is now positioned as a leader in Gartner's Magic Quadrant assessment of Pure-Play Business Process Management (BPM) vendor offerings as of June 2004. DST Technologies, Inc., a wholly owned subsidiary of DST Systems, Inc. (NYSE:DST) and a leader provider of BPM solutions, are the developers of AWD (Automated Work Distributor). DSTi market AWD internationally as HiBPM, DSTi's Business Process Management solution. The report, titled, "Magic Quadrant for Pure-Play BPM, 2Q04," focuses on the automation of business processes through process modeling, simulation, adjustment, implementation and measurement. This recognition solidifies DST's Automated Work Distributor(TM) (AWD(R)) as one of the leading BPM solutions. According to Gartner, "Leaders" are vendors who are performing well today, have a clear vision of market direction and are actively building competencies to sustain their leadership position in the market. The report also states that, "vendors in the Leaders quadrant are most likely to have high revenue in this market, high market share and products that are of interest to a wide audience." "DST's positioning in the Leaders quadrant indicates that AWD has been recognized as a best practice solution within the BPM industry," said Tracy Shelby, Systems Officer, DST Technologies. "We focus on combining the proven power of imaging, workflow and customer service solutions with next-generation application integration tools, robust process analysis and an intelligent rules engine. This results in better, faster decision making and improved productivity. AWD captures all communication channels and reduces costs, enabling world-class customer service for our clients." DST's AWD is differentiated by its ability to effectively manage critical business processes that are both human-based and system-based, while providing a robust suite of vertically focused business process templates. AWD process templates have been developed for several industries, including healthcare, mortgage banking, life insurance, mutual funds, and video/broadband. Combining AWD with DST's application hosting and full service business process outsourcing operations has allowed DST to consistently deliver proven results for its clients, allowing them to focus their resources on core competencies.

Ends Magic Quadrant Disclaimer The Magic Quadrant is copyrighted 2004 by Gartner, Inc. and is reused with permission. The Magic Quadrant is a graphical representation of a marketplace at and for a specific time period. It depicts Gartner's analysis of how certain vendors measure against criteria for that marketplace, as defined by Gartner. Gartner does not endorse any vendor, product, or service depicted in the Magic Quadrant, and does not advise technology users to select only those vendors placed in the "Leaders" quadrant. The Magic Quadrant is intended solely as a research tool, and is not meant to be a specific guide to action. Gartner disclaims all warranties, express or implied, with respect to this research, including any warranties of merchantability or fitness for a particular purpose.

About DST Systems, Inc. DST Systems, Inc. provides sophisticated information processing and computer software services and products that help clients improve productivity, increase efficiencies, and provide higher levels of customer service. DST Systems is organized domestically and internationally into three operating segments: Financial Services, Customer Management, and Output Solutions. DST Systems operates one of the most advanced data centers in the world, which provides information-processing services to support the products within each operating segment. These products are further enhanced through the integration of DST Systems' advanced technology and e-commerce solutions. For more information on DST Systems, Inc, visit <http://www.dstsystems.com/>.

About DST Technologies, Inc. DST Technologies, Inc. is a wholly owned subsidiary of DST Systems, Inc. Through sophisticated information processing and computer software services and products, DST Technologies helps clients improve productivity, increase efficiencies, and provide higher levels of customer service. For clients in a variety of industries, including mutual funds, brokerage healthcare, insurance, and video/broadband, Automated Work Distributor (AWD) has helped reduce the cost of operations while increasing the speed and accuracy of business processing and customer service through business process management technology. For more information about AWD, visit <http://www.dstawd.com/>. Website: <http://www.dstsystems.com> <http://www.dstawd.com>

About DST International (DSTi) With 16 offices and over 1300 professionals to support its growing client base, DST International provides a unique and comprehensive range of investment management and work management software solutions and related services to over 600 clients in 55 countries. Through local offices in Sydney, Melbourne and Wellington, the company employs almost 200 staff in its sales, development, client services and support divisions. Responsible for hosting the global development centre for the company's flagship product, HiPortfolio/3 and HiTrust, DST International solutions can be found in over 100 client sites in Australia and New Zealand. Current Australasian clients include Allianz, ANZ, Commonwealth Bank of Australia, Credit Suisse, Goldman Sachs JB Were, IAG, ING, JP Morgan, Macquarie Bank, Merrill Lynch, National Australia Bank, Royal Bank of Canada, Royal & SunAlliance, Suncorp Metway, Tower Life, Vanguard and Zurich. <http://www.dstinternational.com>

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About HiBPM HiBPM

is DSTi's Business Process Management solution designed to transform the way your business operates. Addressing mission critical issues, the solution delivers increased throughput and reduced costs through extensive process automation, work management and systems integration. HiBPM delivers significant benefits in efficiency, cost control and compliance through its suite of proven, scalable components that fully automate business processes. Based on the AWD tools, HiBPM encompasses imaging, workflow, knowledge management, automation and other components that integrate with an organisation's existing systems. In addition, AWD provides a comprehensive process monitoring system that keeps management abreast of all operational issues so it can make immediate and appropriate improvements where necessary. AWD incorporates graphical workflow modelling, user profiling and business intelligence tools. AWD's integrated capture services manage all information channels, including paper, fax, text, voice, web, data from files, messaging interfaces and others. The open and modular solution easily integrates with existing business systems, as well as the entire DSTi product range, MS Office products, web, groupware and other applications. HiBPM's focus on process management, performance monitoring and integration has benefited over 300 organisations worldwide including: Lloyds TSB, Friends Provident, Legal & General, Abbey National, C&G, Kent Reliance BS, Scottish Widows, Standard Life and Unisys Insurance Services.