

# Flight Centre staff ready for career take-off with Saba Enterprise Learning

Saba (NASDAQ: SABA), the leading provider of Human Capital Development and Management (HCDM) solutions, today announced that Flight Centre Limited, Australasia's largest retail travel agency group, has deployed Saba Enterprise Learning to its staff throughout Australia.

Flight Centre selected the Saba Enterprise Learning to efficiently track, measure and guide the career paths of its employees. The Saba solution allows staff to create profiles of their competencies and directs them to vocational training that will help them achieve their career goals at Flight Centre.

"The adoption of Saba's web-based enterprise learning system is in keeping with our approach to providing exemplary professional development for our employees," said Darryl Blake, National Leader Learning and Development, Flight Centre.

Recognised for the second year running as Australia's Best Employer in the most recent study conducted by consulting firm Hewitt Associates, Flight Centre is well known for cultivating employees' abilities and leadership skills. Saba Enterprise Learning is designed to provide the right information to the right person through the most effective medium.

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"Saba Enterprise Learning will ultimately contribute to our ability to retain staff, because it helps provide them a clear picture of where they can go, and some control of how to get there," said Blake. "It also greatly assists management with succession planning.

"The implementation of Saba's automated, web-based enterprise learning solution is also expected to improve customer service for Flight Centre customers, because staff who feel supported in their career development tend to reflect more commitment in their attitude and performance," he said. Saba Enterprise Learning is now available to Flight Centres retail staff throughout Australia, and will gradually be deployed for all of the company's worldwide staff. According to Blake, Saba's experience and track record were key differentiators against its competitors for the Flight Centre contract. Saba is a world leader in enterprise learning and performance management solutions, he said. After considerable research, we were attracted by Saba's reputation for technology and service, as well as its ability to configure a solution to our specific needs. We didn't want to risk higher costs by partnering with a supplier with less experience."

The Saba solution is fundamentally aligned with Flight Centres employer philosophy.

Like Flight Centre, Saba systems empower people, and provide them with a way to manage and develop their career path through a simple, integrated web-based application, said Richard Boggon, Vice President, Saba Asia Pacific.

"We are focused on helping organisations develop a management system to improve the performance of their people, Boggon said. Leading companies such as Flight Centre understand the strategic importance of enterprise learning and how these solutions can help them maintain a competitive advantage through a skilled and motivated workforce.

About Flight Centre Limited

Flight Centre Limited is Australasia's largest and most successful retail travel agency group and now boasts in excess of 6500 people and more than 1000 stores in seven countries. The company, through its stable of retail and corporate brands, provides a complete travel service for leisure and business travellers in Australia, New Zealand, the United States, Canada, the United Kingdom, South Africa and Hong Kong. Its brands include Escape Travel, Corporate Traveller, ITG, AIT, Britannic Travel, Travel Associates, Student Flights, quickbeds.com, Stage and Screen, SBT, Kistend Travel, Campus Travel, CI Events and Overseas Working Holidays. After starting out with just one store 23 years ago, Flight Centre Limited has enjoyed remarkable ongoing success and has a proud growth record that has made it one of the star performers on the Australian corporate landscape.

About Saba

Saba (NASDAQ: SABA) is the leading provider of human capital development and management (HCDM) solutions, which increase organisational performance through the implementation of a management system for aligning, developing, and managing people. Among the Global 2000, Saba customers include Alcatel, Cisco Systems, DaimlerChrysler, EMC Corp., Kaiser Permanente, Medtronic, Procter & Gamble, and VERITAS Software. In Australia, customers include Insurance Australia Group (IAG), Promina, Queensland Rail, Caterpillar, Deloitte Consulting and Cisco Systems. Saba has received industry recognition for its solutions. The company was recently named again to the leader quadrant position in the Gartner 2004 e-Learning Suite and Learning Management Systems (LMS) 'Magic Quadrants' and this year was ranked by IT industry analyst META Group as a market leader in learning management technology this year for the third year in a row.