



Global Investment Firm Babcock & Brown Selects Fortinet Security Solution

Babcock & Brown Replaces Cisco Firewall with Fortinet Multi-Threat Security Systems to Protect more than 1,100 Users Worldwide

Fortinet – the pioneer and leading provider of unified threat management (UTM) solutions – today announced that Babcock and Brown, a global investment and advisory firm that manages more than \$30 billion in assets, has purchased and will deploy Fortinet’s FortiGate® multi-threat security systems to secure more than 1,100 users throughout its offices worldwide.

Babcock & Brown operates from 26 offices across Australia, North America, Europe, Asia, United Arab Emirates and Africa, and has five operating divisions including real estate, infrastructure and project finance, operating leasing, structured finance and corporate finance. The company chose Fortinet’s security platform to replace its existing Cisco firewall infrastructure based on the integration of key security functions – specifically firewall, antivirus, intrusion prevention (IPS) and Web content filtering – along with superior performance and scalability that the systems provide.

“The ease of use and integrated functions of the Fortinet offering were the key factors in our buying decision,” said John Kaberna, Global Network Information Security Manager for Babcock and Brown. “The FortiGate solution will help us avoid having to manage multiple vendors and appliances in order to have the security functions and protection that we require.”

Comprehensive, Integrated Security Platform

All FortiGate systems deliver comprehensive network and content protection through the integration of eight essential security applications and services – including antivirus, firewall, VPN, intrusion prevention (IPS), anti-spam, anti-spyware, Web filtering and traffic shaping. The systems are kept up to date automatically by Fortinet’s FortiGuard subscription services, which provide continuous updates that help to ensure protection against the latest viruses, worms, Trojans, and other threats – around the clock, and around the world.

“Financial services firms have an especially critical need to effectively secure their networks, as they often handle sensitive data and manage upwards of hundreds of billions of dollars worth of assets,” said Karl Soderlund, vice president of sales for Fortinet. “Implementing an integrated, comprehensive and easy-to-manage solution such as the FortiGate platform provides the breath of security required without the management complexity and risks for error that can arise when dealing with multiple point solutions. We’re pleased to add Babcock and Brown to our growing base of financial service customers.”

About Fortinet (www.fortinet.com)

Fortinet is the pioneer and leading provider of ASIC-accelerated multi-threat security systems, which are used by enterprises and service providers to increase their security while reducing total operating costs. Fortinet solutions were built from the ground up to integrate multiple levels of security protection—including firewall, antivirus, intrusion prevention, VPN, spyware prevention and antispam—providing customers a way to protect multiple threats as well as blended threats. Leveraging a custom ASIC and unified interface, Fortinet solutions offer advanced security functionality that scales from remote office to chassis-based solutions with integrated management and reporting. Fortinet solutions have won multiple awards around the world and are the only security products that are certified eight times over by the ICSA (firewall, antivirus, IPSec, SSL, IPS, client antivirus detection, cleaning and antispayware). Fortinet is privately held and based in Sunnyvale, California.

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