



IBM Brings Enterprise Cloud Connectivity to NetSuite OneWorld

IBM Leverages Cast Iron Systems to Connect NetSuite OneWorld Subsidiaries to Oracle and SAP Headquarter Installations

NetSuite Inc. (NYSE: N), a leading vendor of cloud computing business management software suites, today announced a partnership with IBM (NYSE: IBM) to further connect and integrate their respective cloud solutions. The focal point of this effort is IBM's recent acquisition of Cast Iron Systems, that enables customers to connect on-premise applications and business processes to software as a service (SaaS) applications, including NetSuite and NetSuite OneWorld, a leading cloud-based solution that delivers real-time global business management and financial consolidation for businesses with multinational and multi-subsidary operations. For more information please visit www.netsuite.com/CastIron4NetSuite.

The Cast Iron solution provides a complete platform to integrate cloud and on-premise applications, and has delivered thousands of cloud integrations around the world. With NetSuite OneWorld and the Cast Iron Systems solution, customers can use NetSuite's leading cloud applications to manage multinational, multi-subsidary business operations in real-time and then roll up division-level transaction and summary data to their corporate-level SAP or Oracle enterprise resource planning (ERP) system to gain a key enterprise-wide view of business operations. The Cast Iron Systems solution can also be used to connect NetSuite with a wide variety of other on-premise software systems.

With the growth of Software as a Service, companies have an increasing need to integrate data and business processes across on-premise and cloud systems, both within and beyond the enterprise, said Dr. Angel Luis Diaz, Vice President BPM and Connectivity, IBM. IBM and NetSuite share a vision to provide customers with simplified solutions that optimize the cloud and give both the line of business and IT workers fast access to the information and processes they need to meet business goals.

"NetSuite is committed to bringing the power of cloud computing to mid-market enterprises and divisions of large companies," said Glenn Griffin, VP of Business Development at NetSuite. "By partnering with IBM, we now make it easy for enterprise customers to deploy a powerful cloud computing ERP application that integrates readily with their on-premise systems."

Cast Iron Systems offers clients a complete platform to integrate cloud applications with on-premise applications, such as ERP solutions from SAP and Oracle. Using Cast Iron Systems hundreds of pre-built templates and services expertise, expensive custom coding can be eliminated allowing cloud integrations to be completed in the space of days, rather than weeks or longer. These results can be achieved using a physical appliance, a virtual appliance or a cloud service.

IBM is the worldwide Service-Oriented Architecture (SOA) leader with more than 8,000 client engagements, 7,400 SOA business partners, 300 SOA-specific technology patents, a community of greater than 120,000 architects and developers, and over 2,000 universities advancing the SOA curriculum. For more information on how IBM is helping clients make smarter, faster decisions by using SOA, visit: <http://www.ibm.com/soa>.

For more information about NetSuite Inc., please visit www.netsuite.com.

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