



IPSec joins the ranks of Sophosâ€™™ Platinum Partners

Sophos has

today appointed information specialist IPSec as a Platinum Partner, the company's most prestigious channel partner status, for Sophos broad range of security and control solutions.

According to Zoe

Nicholson, Director of Channel Sales Asia Pacific at Sophos, the Platinum Partner status recognises resellers that are exceptional in meeting sales targets, maintaining a well-trained support team and have the technical skills to architect solutions with Sophos products.

Sophos has

worked with the team at IPSec for over ten years and they've proven to be a complete value added reseller. IPSec offer a first-class support team that thoroughly understands the requirements needed to protect organisations against current and emerging security threats.

Sophos

Partner Program consists of three levels: Silver, Gold and Platinum. As a Platinum Partner, IPSec will enjoy exclusive benefits from Sophos including strong financial incentives, high-quality sales leads and access to advanced technical support.

According to

David McDonald, Sales Director at IPSec, the caliber of technology in the Sophos products has witnessed Sophos become a strategic part of their security solution portfolio.

We have always been impressed with the vision and expertly executed product evolution of the Sophos suite. Consistent products enhancements through organic development and acquisitions ensure that Sophos is at the forefront of the industry.

Another differentiator for IPSec is Sophos customer support which provides resellers with training, technical and sales support from a highly dedicated account management team.

Our strategic relationship with Sophos ensures the very best end point security and data protection outcomes for our clients, with consistent reference sites as the norm.

As an information security specialist, it is incumbent upon IPSec to have a deep perspective of the very best security technologies available and ensure that we maintain the top level service associated with our security specialists. Sophos fits the bill perfectly for us, said McDonald.

Ends

About Sophos

Sophos enables enterprises all over the world to secure and control their IT infrastructure. Sophos's network access control, endpoint, web and email solutions simplify security to provide integrated defences against malware, spyware, intrusions, unwanted applications, spam, policy abuse, data leakage and compliance drift. With over 20 years of experience, Sophos protects over 100 million users in nearly 150 countries with its reliably engineered security solutions and services. Recognised for its high level of customer satisfaction and powerful yet easy-to-use solutions, Sophos has received many industry awards, as well as positive reviews and certifications.

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