

# Kaseya Appoints Dermot McCann As Managing Director For Australia and New Zealand

The Cloud provides new growth opportunities for Kaseya's managed services and enterprise business

SYDNEY March 7, 2011

Kaseya, the leading global provider of automated enterprise IT service management software, today announced the appointment of Dermot McCann as Managing Director for Australia and New Zealand. In this role, he is tasked with planning and executing Kaseya's business expansion across the managed services and enterprise markets in this region.

McCann has more than 15 years experience in the IT industry in Europe and Australasia. Prior to joining Kaseya, he worked for IBM Australia, where he had sole responsibility for client management in the media & entertainment sector. Earlier, McCann managed IBM's Security business unit, Internet Security Systems, which was acquired by IBM in 2007. He also held a number of other senior positions in sales and management.

Commenting on the appointment, Martin Ashby, senior vice president APAC at Kaseya, said: Dermot brings highly commendable experience, knowledge and understanding of the Australian and New Zealand market into his new role, which Kaseya will benefit from as we look to grow our market share in this region.

McCann said:

In a few short years, Kaseya has established a strong market presence and capability within the ANZ region. We have an impressive client list, which includes some of the regions leading Managed Services Providers (MSP) as well as a rapidly growing client base in the enterprise sector. By leveraging our significant investment in the region, specifically the new Global Support Centre in Auckland, regional R&D and rapidly expanding sales, professional services and support teams, coupled with some incredibly innovative technology that supports the IT service management requirements of MSPs or large enterprise environments, Kaseya is extremely well positioned to aggressively support and enhance our existing client business and also expand our market share further in 2011 and beyond.

He added: We see particular growth opportunities and differentiation in the maturity of our

cloud offerings and strategy. Not only do we enable IT management through the cloud, but we will also help our clients to implement, sell or manage third party cloud services with our new, tightly integrated, services billing solutions.

Originally from Ireland, McCann moved to Australia in 1999 where he took on the position of CIO for Logicalis Australia, which was later acquired by IBM.

He holds a Bachelor of Computer Science from the University of Brighton and a Masters of Business & Technology from the University of New South Wales.

Kaseya serves more than 550 on-premise and Cloud customers in Australia and New Zealand with more than 250,000 agents deployed across multiple desktop and server platforms in the region.

#### About Kaseya

##### Kaseya

is the leading global provider of IT Systems Management software. Kaseya solutions empower everyone from individual consumers to large corporations and IT service providers to proactively manage and control IT assets remotely, easily and efficiently from one integrated Web-based platform. Kaseya solutions are trusted by IT service providers and a wide variety of industries including: banking, consumer packaged goods, education, financial services, government, healthcare, military, real estate, retail and transportation. The company is privately held and based in Lausanne, Switzerland with over 30 offices in more than 20 countries. To learn more, please visit <http://www.kaseya.com.au>.

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