

Livestock Improvement Corporation improves enterprise reporting with Actuate and Solnet Solutions

Livestock Improvement Corporation (LIC), New Zealand's leading herd improvement organisation has selected Actuate 7 to develop and update its complete enterprise reporting requirements, from animal management to Business Management reporting.

In a competitive bid, Actuate partnered with its new partner Solnet Solutions to secure the LIC win.

LIC sets the world standard in dairy herd improvement through a unique national database which offers unparalleled traceability, world class genetic improvement systems and laboratory automation solutions. These systems help New Zealand enjoy the lowest cost milk production in the world.

LIC needed an enterprise reporting development platform that would allow it to integrate its various custom-built applications and its disparate locations to deliver reports in the detailed format required by its many different customers. This includes delivering more than 500 reports each night to its 12,000 farmers, as well as supporting the 170+ business reports used by LIC field and business staff.

Already the deployment of Actuate 7 has proven its worth, allowing the development of a Progeny Report in just 15 hours, where previously it would have taken 80 hours, an improvement of 500 percent for one report.

Kerry Hubert, Applications Resource Manager for LIC said: Our business is built on the information we gather and the reports we provide to the industry - accuracy is key. We therefore needed a unified platform for developing enterprise reporting applications across our business. While its still very early days in our deployment of Actuate 7 were already seeing vast productivity gains, while maintaining the very high reporting standards which are so crucial to our business.

Solnet Solutions is the latest organisation to join Actuates new partner program in Australia and New Zealand. The partner program allows Actuate to focus its sales strategy on the channel rather than direct sales. Grant Christian, Director, Australia and New Zealand Channels said the decision to partner with Solnet Solutions in New Zealand was an easy one.

Solnet Solutions is a leader in the New Zealand market. They have domain and market expertise and are completely certified on the Actuate platform. They have already demonstrated their skills in winning new business and we look forward to working with them more closely in the future, said Mr Christian.

The new partnership sees Solnet Solutions manage both Actuates and its own customer relationships in New Zealand. Mark Botherway, Managing Director, Solnet Solutions said the partnership allowed Solnet Solutions to move into the provision of services to New Zealand enterprises.

The engagement with LIC included business analysis to determine exact requirements and once installed, training to use the tool. Working with Actuate enables us to make available to our clients the leading enterprise reporting application available on the market today. SolNet Solutions can provide all of the services surrounding the implementation and on-going support, said Mr Botherway.

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About Actuate Corporation

Actuate Corporation is the world leader in Enterprise Reporting Applications. Actuates Enterprise Reporting Application Platform is the foundation on which Global 9000 organizations (companies with annual revenues greater than \$1 billion) and packaged application software vendors develop intuitive, Web portal-like reporting and analytic applications that empower 100% of users with decision-making information.. When tested against other BI products, Actuates Enterprise Reporting Application Platform has been proven to offer industry-leading scalability and the lowest Total Cost of Ownership. Actuate has 2,800 customers globally in a range of industries including financial services, pharmaceuticals, insurance, and distribution services, as well as the government sector.

Founded in 1993, Actuate has headquarters in South San Francisco, Calif., and has offices worldwide. For more information on Actuate, visit the company's Web site at www.actuate.com.

About LIC

Livestock Improvement sets the standards for the world in dairy herd improvement through a unique national database which offers unparalleled traceability, world class genetic improvement systems and laboratory automation solutions. Livestock Improvement is one of the reasons New Zealand dairy farmers enjoy the lowest cost milk production in the world, a result of the highest technology transfer rate (research to farm practice) in the world, national farm management and breeding strategies and the highest rate of genetic gain (for the New Zealand environment) of any dairy industry in the world. www.lic.co.nz

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