

# Logicalis Architects For Growth

~ achieves new Cisco accreditation, creates new practice ~

## Media Release

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Sydney, November 23, 2011 – Demand for consultancy in collaboration, networking and data centre technologies has led Logicalis, the storage, security, server and IP networking integrator, to create a new Solution Architecture business practice and hire a specialist team.

Dr Greg Daley 007(1) joins the new team, and has undergone accreditation for Logicalis to become one of the first Cisco Business Architects in Australia, with the title of Business Architect 0071. The Business Architect Programme, a new channel initiative announced last year by Cisco Systems, provides the knowledge, methods and skills required to help Cisco partners clearly convey the value of Cisco's architectural solutions to organisations.

Involving five core modules and over six month training, the certification enables partners to identify the key components necessary to ensure successful business transformation, which is essential to any organisation in implementing its business strategy and achieving its vision.

At the same time, Logicalis has also completed an internal business re-structure to create a new team of Solution Architect Consultants. Dr Daley will be part of this national team of consultants, which will enable Logicalis to be more proactive in working with customers to provide IT solutions across collaboration, networking and data centre technologies. Members of this new team have already been engaged on high-profile projects within Logicalis' customers, including developing a new IT infrastructure strategy for Country Fire Authority and a data centre reference architecture for government body, VicTrack.

Rick Frank, National Solutions Architecture Manager at Logicalis "We already have a reputation for providing our customers with high-quality technical consulting. This new structure will enable us to be even more focused on enabling our customers to align technology and business and realise the business benefits of IT transformation."

To find out more information, please visit <http://www.au.logicalis.com>

About Logicalis Logicalis is an international provider of integrated information and communications technology (ICT) solutions and services founded on a superior breadth of knowledge and expertise in communications & collaboration; data centre; and professional and managed services.

Logicalis Group employs over 1,900 people worldwide, including highly trained service specialists who design, specify, deploy and manage complex ICT infrastructures to meet the needs of over 5,000 corporate and public sector customers. To achieve this, Logicalis maintains strong partnerships with technology leaders such as Cisco, HP, IBM and Microsoft.

The Logicalis Group has annualised revenues in excess of \$1 billion, from operations in the UK, US, Germany, South America and Asia Pacific, and is fast establishing itself as one of the leading IT and Communications service providers, specialising in the areas of advanced technologies and services.

The Logicalis Group is a division of Datatec Limited, a \$3.7 billion revenue business listed on the Johannesburg and London AIM Stock Exchanges. For more information, visit [www.logicalis.com](http://www.logicalis.com).

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