

# Logicalis establishes presence in Asia-Pacific with acquisition of NetStar, leading IP network infrastructure and services provider

Sydney, AUSTRALIA 9December 2009 Logicalis Group, the international IT and Communications services provider, has agreed to acquire NetStar Group Holdings Ltd (NetStar), a leading IP network infrastructure services provider in Asia-Pacific with capabilities and expertise across data, voice and security infrastructure, for USD\$19.8m.

NetStar has three main units, centred in Australia, Singapore and Taiwan, with further operations in Malaysia, Hong Kong and China. It has over 300 employees in total.

The acquisition is a key strategic development for Logicalis as it immediately provides the Group with a footprint and operations across most of the Asia-Pacific region, with hubs in key commercial centres.

NetStar has a strong focus on Cisco network integration solutions and the data centre, particularly across the Australian operation. The Singapore business also provides an Infrastructure-as-a-Service for Telecommunications service provider customers.

NetStars network of offices across the Asia-Pacific region combined with its primary Network Operations Centre in Malaysia, has the facilities to support the needs of multi-national corporations. It services over 1,500 companies across the Asia-Pacific region, including some of the largest IP networks in Australia.

NetStar has also recently entered the data centre market to exploit opportunities through the convergence of IP networking, storage and server infrastructure occurring in the corporate IT environment. This combined with Logicalis expertise and international reach, positions the Group well to take advantage of emerging cloud computing architectures.

With revenues in excess of US\$1billion and 1,900 employees in UK, US, Germany, South America and now Asia-Pacific, Logicalis is fast establishing itself as one of the leading international IT and Communications service providers, specialising in the areas of communications and collaboration, the data centre and professional and managed services.

Ian Cook, Chief Executive of Logicalis Group, comments:

This is a significant strategic development for us which immediately opens up new market opportunities in the faster growing economies in Asia-Pacific - a region that is important for both our customers and our strategic partners.

NetStar with its tremendous customer base, has great capabilities and experience in the areas of network integration, data centre and managed services, with strong annuity revenues. We expect to further build upon the Cisco focused businesses and extend our offering to include data centre solutions to mirror the other existing Logicalis markets.

This acquisition gives both us and NetStar access to new skills and markets allowing both organisations to extend their international reach.

Chris Meager, CEO of NetStar, comments:

This is an exciting opportunity for NetStar and gives us the opportunity to expand our reach and provide our customers with the benefit of additional capabilities and a broader strategy going forward.

We look forward to working within the Logicalis operation and the positive outcomes our customers and our business will reap as a result.

## ABOUT LOGICALIS

Logicalis is an international provider of integrated information and communications technology (ICT) solutions and services founded on a superior breadth of knowledge and expertise in communications & collaboration; data centre; and professional and managed services.

With its international headquarters in the UK, Logicalis Group employs over 1,900 people worldwide, including highly trained service specialists who design, specify, deploy and manage complex ICT infrastructures to meet the needs of over 5,000 corporate and public sector customers. To achieve this, Logicalis maintains strong partnerships with technology leaders such as Cisco, HP, IBM and Microsoft.

The Logicalis Group has annualised revenues in excess of US\$1 billion, from operations in the UK, US, Germany, South America and Asia Pacific, and is fast establishing itself as one of the leading IT and Communications service providers, specialising in the areas of advanced technologies and services.

The Logicalis Group is a division of Datatec Limited, a \$US4.2 billion revenue business listed on the Johannesburg and London AIM Stock Exchanges. For more information, visit [www.logicalis.com](http://www.logicalis.com).

## ABOUT NETSTAR

NetStar Group is one of the largest networking solutions providers in the Asia Pacific region. As a leading IP network services provider in the Asia-Pacific and US, NetStar has capabilities and experience across data, voice and security infrastructure.

NetStar enables its customers to efficiently manage their businesses and improve productivity by combining technology with proven service delivery.

Over 1,500 internationally recognised enterprise companies and government agencies have benefitted from NetStar's experience. From design and implementation to support and management, NetStar can provide a single point of contact for complex networks and data centre solutions. Its Global NetCentre support facilities, located throughout the Asia-Pacific region, are uniquely positioned to provide global network management. NetStar Group has offices across the Asia Pacific region, supporting customers across 41 countries. See [www.netstarnetworks.com](http://www.netstarnetworks.com) for more information.

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