

Mainframe software leader Syncsort appoints XSI to resell Backup Express

Syncsort, a leading developer of high-performance software, today announced the appointment of XSI Data Solutions as their open systems partner for Australia.

The appointment reinforces Syncsort's strategic commitment to broadening its sales channel in Australia and developing the multi-platform, open systems enterprise-wide backup and restore market with particular emphasis on the NOVELL segment.

Syncsort's Backup Express product now supports Novell's NetWare 6.5. Backup Express and NetWare 6.5 allow you to quickly back up your information anytime and make file recovery for users and businesses a simple process.

Syncsort's Backup Express also supports Novell's NetWare 6.5 including Clustering, GroupWise 6.x, eDirectory 8.7 and takes full advantage of NetWare 6.5's SnapShot capabilities. Backup Express is fully cluster aware and provides uninterrupted support of backups of Novell. It is the only product that supports failover and full dynamic drive sharing of NetWare machines.

XSI Data Solutions was founded 18 years ago and is the largest Australian-owned and managed data storage company. XSI specialises in disk, tape and network-based storage solutions and is an expert in both NAS (network attached storage) and SAN (storage area network) strategies.

The company has 45 software and hardware engineers who operate from branches in Sydney, Melbourne, Brisbane, Perth, Canberra and Adelaide. XSI has more than 600 customer sites Australia-wide, including many of the Top 200 companies.

Jocelyn Carpenter, International Channel Manager for Syncsort says Syncsort has spent many years building a reputation for providing high performance software products worldwide. Our sort products are used by some of the most well respected organizations within Australia and around the world. The wealth of experience XSI brings to this partnership in the enterprise network storage market is the ideal companion to Backup Express, our high performance enterprise backup and restore software.

XSI's co-founder and CEO Max Goldsmith said that Syncsort's Backup Express product would offer his company significant opportunities to provide Syncsort's excellent open systems backup solutions. NOVELL users particularly will be offered a new level of functionality not previously available to their platform.

We're very pleased to have partnered with Syncsort and look forward to working closely with them on many new opportunities.

About XSI Data Solutions

In May 2002, XSI Technology merged with the e-DataGroup of companies, all specialists in the data storage market. The group was renamed as XSI Data Solutions and includes: Dawn Technologies, Digital Tape Solutions (DTS), e-Data Professional Services and XSI Technology.

XSI Data Solutions is Australian owned and run and is one of the strongest organisations in the Australian Data Storage market place. The group boasts 14 of Australia's top 20 companies amongst their customers, government and education are also strongly represented. XSI is part of a publicly listed company, which has turnover nearing \$200 million, no debt and cash in the bank. This year's dividend will be more than 8% fully franked. For further information please visit www.xsi.com.au

About Backup Express

Syncsort's Backup Express is an advanced, enterprise-wide backup and restore solution that supports NAS, NDMP, Storage Area Networks (SANs), NetWare clusters and other heterogeneous network configurations. Its distributed architecture allows it to back up to any TCP/IP node in the network whether it is running UNIX, Windows, or NetWare, while maintaining a single central catalog for the entire enterprise. Backup Express can cluster tape drives, including large automated libraries, at any server on the network; dynamically allocate drives within a SAN; provide four different backup options for NDMP-based systems; keep sensitive data off the network; and allow on-line backups of large database servers such as Oracle, SAP, MS Exchange, SQL Server, Sybase, DB2 and Lotus Notes.

About Syncsort

Syncsort Incorporated is a leading developer of high-performance data management and data warehousing software for mainframe, UNIX, and Windows environments. For more than 30 years, Syncsort has built a reputation for superior product performance and reliable technical support. An independent market research firm has named Syncsort as one of the top Data Warehouse 100 Vendors for six years in a row and the company was recently chosen as the leading provider of Data Acquisition and Integration products. Over 98 percent of the Fortune 100 companies are Syncsort customers, and Syncsort's products are used in more than 60 countries to back up and protect data in distributed environments, speed data warehouse processing, improve database loads and speed query processing. For more information, visit the Syncsort web site at www.syncsort.com/.