



Medtel Signs Contract for Lawson M3 Enterprise Mobility

Lawson Software today announced Medtel, a leading Australasian supplier of high technology products to the medical industry, has purchased Lawson Enterprise Mobility for Service to provide greater business process efficiency in the field. This compliments Medtel's existing Lawson M3 enterprise resource planning (ERP) system. The contract was signed during Lawson's third quarter of fiscal 2008, which ended 29 February 2008. Based in Sydney, Medtel sells and hires a range of medical equipment to end users such as hospitals, clinics and private practice across Australia and New Zealand. This includes devices such as blood salvage and aphaeresis equipment, intra-aortic balloon pumps, surgical and aesthetic lasers, as well as patient monitoring and anaesthesia systems. To maintain this equipment, the company employs a team of around 25 trained field service engineers.

"We selected Lawson Enterprise Mobility because we were serious about providing our customers with a level of service that exceeds their expectations," said Michael Ross, national service manager, Medtel. Our investment in the Lawson system will allow us to provide better technical, clinical and administrative support to our customers.

Up to now, Medtel's field service team has relied upon a mostly paper-based system to manage customer service orders. However, with the Lawson Enterprise Mobility solution in place, the team will be better able to access accurate and up-to-date information on orders and inventory. It will also allow the management team to better measure activities and events.

For companies like Medtel, maintaining the highest levels of equipment availability and service at competitive prices for customers is vital. However, it must be done profitably, said Stephen Moore, ANZ managing director, Lawson Software. This deal emphasises the success of Lawson's long term industry focus and understanding of the equipment service and rental industry, particularly in the current climate where businesses are facing downward pressure on sales margins and increased competition.

Medtel has been a Lawson customer since 2000 when it implemented the Lawson M3 Enterprise Management system incorporating finance, manufacturing, supply chain management, procurement, customer relationship management and project management modules.

About Medtel

Established in 1965, Medtel is Australasia's foremost supplier of high technology products to the medical industry. We recognise that the health care environment is subject to continual innovation whilst the finance to acquire new technology is constantly under the microscope. Our extensive range of innovative and high quality products are recognised world wide as providing cost effective solutions for the most demanding requirements.

Medtel is part of Getz Bros. & Co., Inc.; the largest non-commodity international marketing and services company based in the United States. Visit the Getz Bros website at www.getz.com, or www.medtel.com.au.

About Lawson Software

Lawson Software provides software and service solutions to 4,000 customers in manufacturing, distribution, maintenance and service sector industries across 40 countries. Lawson's solutions include Enterprise Performance Management, Supply Chain Management, Enterprise Resource Planning, Customer Relationship Management, Manufacturing Resource Planning, Enterprise Asset Management and industry-tailored applications. Lawson solutions assist customers in simplifying their businesses or organizations by helping them streamline processes, reduce costs and enhance business or operational performance. Lawson is headquartered in St. Paul, Minn., and has offices around the world. Visit Lawson online at www.lawson.com.

Forward-Looking Statements

This press release contains forward-looking statements that contain risks and uncertainties. These forward-looking statements contain statements of intent, belief or current expectations of Lawson Software and its management. Such forward-looking statements are not guarantees of future results and involve risks and uncertainties that may cause actual results to differ materially from the potential results discussed in the forward-looking statements. The company is not obligated to update forward-looking statements based on circumstances or events that occur in the future. Risks and uncertainties that may cause such differences include but are not limited to: uncertainties in Lawson's ability to realize synergies and revenue opportunities anticipated from the Intertec International acquisition; uncertainties in the software industry; uncertainties as to when and whether the conditions for the recognition of deferred revenue will be satisfied; increased competition; uncertainty regarding potential future deterioration in the market for auction rate securities which could result in additional permanent impairment charges, global military conflicts; terrorist attacks; pandemics, and any future events in response to these developments; changes in conditions in the company's targeted industries and other risk factors listed in

the company's most recent Quarterly Report on Form 10-Q and the most recent Annual Report on Form 10-K filed with the Securities and Exchange Commission. Lawson assumes no obligation to update any forward-looking information contained in this press release.

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