

Mitel and Sun Unveil First Thin Desktop Unified Communications Solution

Dramatic Reductions in Power Consumption for Desktop Users

Mitel, a leader in IP-based voice solutions, and Sun Microsystems, the leader in IT infrastructure, are continuing to deliver on their global OEM agreement. Mitel and Sun are announcing the Australian and New Zealand availability of the Sun Ray Unified IP Client from Mitel, which is expected to be available in the second half of 2008. The unified communications solution is well-suited for both cost and security-sensitive environments, as well as for people that work remotely, or are very mobile.

With the Sun Ray Unified IP Client, Mitel has taken the ultra thin client Sun Ray technology and created a slim module that snaps securely onto most Mitel IP phones, creating the industry's first truly unified communications thin desktop. This allows users to securely "hot desk" into both the Mitel IP phones and the Sun Ray's thin client terminals using a personal, authenticated Java Card.

Gwilym Funnell, Managing Director of Mitel Australia commented, "Unified communications technologies are a great way to ensure that staff stay productive when they travel, work from home, or work in a hot desk style environment. Traditional desktop computers and communications systems can consume significant amounts of power, and IT department resources. Mitel's partnership with Sun has made it easier for businesses to dramatically reduce their power consumption per desktop, while improving employee effectiveness and productivity, and lowering IT costs".

The Sun Ray Unified IP Client provides voice and data services at any workstation on the network, dramatically reducing desktop cost and complexity while preserving the familiar, proven, telephone device. The simultaneous hot desking takes place within five seconds of the Java Card being inserted into the Sun thin client on any terminal within the network, providing the user with access to their desktop profile as well as advanced unified communications capabilities, such as mobility, unified messaging, video streaming, and presence information.

The Sun solutions Powered by Mitel have been designed to significantly reduce power consumption with a combined 9 Watts required to power the Sun Ray Thin Client and Mitel IP phone. In comparison, a typical desktop computer consumes 80W, a typical laptop computer 60W, and a typical IP phone handset 10W. Additional power savings can be achieved in the datacentre through the pre-integrated Mitel Communications Suite that incorporates the Mitel Communications Director call control software.

"The Sun Ray Unified IP Client delivers a secure unified computing and communications environment fully integrated into our world renowned Sun Ray solution," said Peter Ewens, Sun's vice president of global OEM. "This combined solution is also among the industry's most energy efficient, providing ongoing capex and opex savings through the elimination of power-hungry desktop PCs and the reduced energy consumption of low power Mitel IP phones."

Mitel and Sun have committed teams of resources to further develop joint unified communications solutions, and take them to market. Mitel has also recently announced the Mitel Communications Suite on the Sun Fire X4150, which introduces the ability to consolidate mission critical voice applications such as messaging, mobility, conferencing and Microsoft Office Communications Server 2007 in the datacentre.

Foundation for Enhanced Unified Communications

Mitel Communications Suite – A pre-integrated unified communications solution that allows Mitel's flagship Communications Director call control software to reside on Sun servers, and consolidate applications such as Mitel NuPoint Messenger, IP, Mitel Live Business Gateway, Mitel Teleworker Solution, Mitel Mobile Extension, and Mitel Audio and Web Conferencing all on a single server for simplified, cost effective deployment of unified communications solutions.

Mitel Customer Interaction Solutions – Mitel has configured its award winning Contact Center Solution integration into the Sun Ray Unified IP Client. Users in a contact center environment can log on as an ACD agent and retain all the same features and functionalities associated with a Mitel Contact Center ACD Agent. Mitel's Customer Interaction Solutions are a Windows-based application that also allows for full Office Communications Server 2007 integration.

Mitel Mobile Extension – Mitel's Mobile Extension software allows for multiple devices to simultaneously ring, ensuring that the user receives the majority of phone calls. The user has the ability to provide customers, colleagues, suppliers, and partners, with a single contact number that rings all of their communications devices simultaneously. Additionally the user has the ability to transfer the call seamlessly to any hot desk Sun Ray Unified IP Client, eliminating any additional mobile phone charges, and allowing the user to access the features of the Mitel 3300 IP Communications Platform (ICP).

Mitel Teleworker Solution – Mitel Teleworker Solution integrates the Sun Ray Unified IP Client with a Mitel IP phone as a teleworker for secure access to corporate information. Both the Teleworker Solution and Sun Ray devices are in effect thin clients, allowing zero security threat from intruders.

Mitel NuPoint Messenger® IP Release 12 – Part of Mitel Communications Suite of applications that integrates with the Sun Ray IP thin client, NuPoint Messenger IP Release 12 provides Speech Auto Attendant with Text-to-Speech playback of called party names and provides the presence infrastructure for open standards interface to commercial presence servers. The Speech Auto Attendant is the first application within the NuPoint Messenger IP product family to be presence-enabled with portions of NuPoint such as Call Director to follow in future releases.

The SunRay Unified IP Client from Mitel as well as the Mitel Communications Suite on Sun servers will be sold through select Sun and Mitel channel partners.

About Mitel

Mitel delivers flexibility and simplicity in smart unified communications solutions and applications for organizations of all sizes. Mitel is reinventing how successful organizations gain competitive advantage by easily collaborating and communicating over distance and time with customers, colleagues and partners. Mitel's (www.mitel.com) US headquarters are in Phoenix, AZ. Global headquarters are in Ottawa, Canada, with offices, partners, and resellers worldwide.

- 30 -

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