Momentum continues for Oracle's maturing outsourcing business

Company Expands Services, Introduces Flexible Software Management Optionsfor Third-party Oracle-based Applications and Announces New Customers

Oracle Corporation (Nasdaq: ORCL), the world's largest enterprise software company, has announced that its maturing outsourcing business is introducing expanded business continuity services as well as unveiling a strategy to integrate third-party Independent Software Vendor (ISV) Oracle-based applications within the existing Oracle Outsourcing partner framework."As Oracle Outsourcing continues to gain momentum we've enhanced our services to reflect the requirements of growing companies," said Timothy Chou, president, Oracle Outsourcing. "Oracle's new disaster recovery service is one example of our ongoing commitment to improve our outsourcing services with solutions that meet the evolving needs of our customers and the marketplace."As Oracle Outsourcing customer implementations evolve into larger and more complex deployments, business continuity becomes increasingly important. To address these concerns, Oracle Disaster Recovery Outsourcing will provide system administration, management and monitoring redundancy that will help customers prevent, detect and recover from unplanned outages quickly.Oracle Disaster Recovery Outsourcing is the first service of its kind to combine application solutions with data synchronisation, maintaining consistent service levels at both a primary and secondary site. In the event of a disaster, Oracle will recover and activate production data and applications on the secondary site in as fast as two hours. Oracle will also provide operational readiness assurance by managing both primary and secondary sites and associated network infrastructure and conduct semiannual disaster rehearsal testing. Available immediately on a global basis for Oracle E-Business Suite Outsourcing customers, Oracle Disaster Recovery Outsourcing will be offered for 50 percent of the Oracle E-Business Suite Outsourcing fee per month or US$10,000 minimum a month.Increased Flexibility with Customer-Driven ISV Strategy Today, Oracle is also unveiling a strategy designed to provide additional flexibility in customer environments with Oracle-based ISV applications.Oracle will continue to manage the availability, performance, security, problem and change management for the Oracle database and Oracle applications, as well as provide hardware administration services in the Oracle Data Centres. The customer can also choose to have their computers at a data centre of their choice and Oracle will continue to deliver the same level of service around Oracle software. Customers who have third-party or customer-written applications based on Oracle technology can now choose to manage those applications themselves, by an authorised thir party or the ISV. This model gives the customer the flexibility to expand relationships with system integrators and ISV partners.Customer MomentumOracle Outsourcing service helps customers achieve more predictable, lower Information Technology (IT) costs with better software management. Companies such as Alpha Natural Resources, LLC, Anderson Hay & Grain, Notiva, Propeller, Requisite Technology, Inc., Source One and UTStarcom join the growing list of customers who have selected Oracle Outsourcing for IT maintenance relief."Oracle's outsourcing solution provides us with superior performance and availability to the applications that are critical to the success of our geographically distributed business," said Gregg Westgate, CTO for Alpha Natural Resources, LLC. "In addition, we need to focus on the core competencies of our growing company, not maintaining our ERP package."About Oracle CorporationOracle is the world's largest enterprise software company. For moreinformation about Oracle, visit our Web site at www.oracle.com. ###TrademarksOracle is a registered trademark of Oracle Corporation and/or its affiliates. Other names be may be registered trademarks of their respective owners.