



NCRs new services sales director to exploit managed services opportunities beyond companys traditional banking and retail markets

Regional plan to grow business with telcos, travel and OEMs

NCR has appointed Andrew Fox as Director Managed Services, Sales & Marketing Worldwide Customer Services division (WCS), Asia Pacific Japan. He will be based in Sydney with his brief in this regional role encompassing both Sales and Marketing, and leading the team of solution design and service management professionals.

Andrew and his teams will develop and implement a regional plan to identify and exploit new business opportunities, brand and position NCRs global services in its traditional markets retail and merchant services, banking and finance as well as specific vertical markets including the telecommunications, OEMs (original equipment manufacturers), and the travel (airline and hotel) industries.

Having come to Australia from the United Kingdom eight years ago, Andrews previous roles included 13 years with Hitachi Data Systems (HDS), including two and a half as Vice President and General Manager for Australia and New Zealand. Before that he was Operations Director, Asia Pacific for HDS.

About NCR Corporation

NCR Corporation (NYSE: NCR) is a leading global technology company helping businesses build stronger relationships with their customers. NCRs ATMs, retail systems, Teradata data warehouses and IT services provide Relationship Technology solutions that maximize the value of customer interactions and help organizations create a stronger competitive position. Based in Dayton, Ohio, NCR (www.ncr.com) employs approximately 28,900 people worldwide.

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