



NETAPP AND INTEL LEAD EVOLUTION TO 10 GIGABIT UNIFIED ETHERNET NETWORKING

NetApp Support of Intel Adapter Gives Customers More Options to Reduce Costs and Improve Performance

NetApp™

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NetApp (NASDAQ: NTAP) today announced it will support the Intel Ethernet X520 family of SFP+10 Gigabit Ethernet (10GbE) server adapters. This extends NetApp's ecosystem of tested Ethernet solutions and offers customers more ways to deploy an end-to-end Fibre Channel over Ethernet (FCoE) infrastructure.

Together, NetApp and Intel offer customers tested options to transition from a Fibre Channel infrastructure to a high-performance FCoE infrastructure.

10GbE unified networking provides a simple, flexible, and well-understood fabric for today's dynamic data centres and lays the groundwork for new computing models, including cloud computing. With long histories of leadership in Ethernet storage and networking, NetApp and Intel are working together to help lead the transition to a unified data centre on 10GbE. Both companies are early supporters of FCoE. NetApp is the first storage vendor to support native FCoE storage, and Intel is the first Ethernet adapter vendor to support Open FCoE (

www.open-fcoe.org), which enables FCoE in standard 10GbE adapters. NetApp's

core belief is that unified storage helps our customers achieve business breakthroughs by giving them a universal storage solution to support all aspects of their business, said Patrick Rogers, vice president of Solutions and Alliances at NetApp. By enhancing our product portfolio with supported 10GbE and Open FCoE products from Intel, we're giving customers the flexibility they need to set up unified Ethernet solutions in their existing environments and realise substantial benefits in cost reduction, ease of use and efficiency.

It is exciting to see NetApp support Intel technology to advance 10GbE and Open FCoE and help customers consolidate their data centres, said Tom Swinford, vice president and general manager, LAN Access Division, Intel Corporation. The Intel Ethernet X520 family of 10GbE server adapters makes it easier for customers to move to a single platform, reduce the cost of building out, and maintain their storage network. NetApp unified storage

supports customers' existing Fibre Channel investments as well as FCoE, iSCSI, and NAS, allowing them to take a phased approach to consolidating their data centres around Ethernet. This single platform approach allows customers to transition their existing Fibre Channel infrastructure with new, cost-effective FCoE technology, helping them consolidate and simplify their storage infrastructure. This can reduce the amount of storage hardware customers need in their data centre, which in turn can lead to significant reductions in power use and administrative overhead. By working with Intel, NetApp hopes to make it even easier for customers to consolidate around 10GbE and FCoE by working with vendor technology they already know and trust.

Customers such as Databasement, a leading cloud-based storage provider, are achieving operational and capital savings, as well as

enhanced performance with NetApp unified storage and FCoE. Since Databasement serves a diverse set of clients, all with different needs and price points for performance, availability and capacity, the company looked to NetApp and its solutions partners to help safeguard and simplify its customers data storage. NetApp helped, Databasement easily manage any protocol and offer its customers 10GbE FCoE as a high-performance yet low-cost option without deploying additional hardware or affecting service levels.

Since Databasements founding in 2001, NetApp has been one of the most important technologies in our portfolio, providing the flexibility and efficiency we need to be able to keep costs down and performance up and provide our customers with a full range of storage options, said Rob Christ, Databasements founder and director. Regardless of what setup the customer has, we can use IP-based protocols such as iSCSI and FCoE on our side to keep costs down. The more options we can provide our customers, the better were able to serve their needs, and thats why we rely on NetApps unified storage.

For more information on NetApp Ethernet storage solutions, visit

www.netapp.com/us/company/leadership/ethernet-storage. For more information on NetApp unified storage, visit

www.netapp.com/us/technology/unified-storage. To read how DataBasement uses NetApp unified storage and cloud computing solutions, visit <http://media.netapp.com/documents/databasement-cloud.pdf>.

Discuss this news in the NetApp Community, where you can exchange thoughts and ideas on a variety of topics with our community members.

Collaborate with our company and engage in conversation with NetApp leaders and employees, our customers, and partners. Participate in our passion to go further, faster. Join now at www.netapp.com/us/communities.

About NetApp

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