

# NETSTAR NETWORKS SECURES CORPORATE NETWORKS WITH VULNERABILITY SCANNING

Sydney, AUSTRALIA 19 November 2008 NetStar Australia today announced it has signed an exclusive Australian partnership with Beyond Security, to offer customers an automated network vulnerability scanning service.

Beyond Security's Vulnerability Scanning Service is a fully automated scan of a customer's network which can be done remotely via the Internet or via a dedicated, on-site appliance. The service scans Web servers, mail servers, FTP servers, Exchange servers, SQL servers, routers, switches and internet-exposed firewalls for possible security vulnerabilities. The process can scan a C-class network in seven minutes and generates a vulnerability report that prioritises all vulnerabilities by risk level and recommends remediation. During that time, the customer's network is tested for more than 10,000 vulnerabilities (updated hourly) which could potentially expose the business to external attacks.

NetStar recently completed a customer survey which showed that more than 75 percent of respondents either did not have a regular vulnerability scanning program or were currently in the market for such a service.

Oliver Descoeudres, Marketing Director of NetStar said, Vulnerability scanning is an under-utilised technology in Australia for several reasons, not the least being that the service and similar offerings can sometimes be quite expensive. Historically organisations have relied on penetration testing or an annual ethical hack to comply with regulatory requirements. However, as well being expensive costs typically starts from A\$30,000 for a one-off test the dynamics of today's network and rapidly changing threat landscape mean that automated, regular testing of networks has become essential.

After a significant evaluation of several vendors in the vulnerability scanning space, we chose Beyond Security as our partner because of the quality of their offering. Beyond Security's product has an extremely low false positive rate as well as being non-intrusive, with little to no impact on a network's performance. In addition, the solution is very competitively priced. We expect there will be a high demand for this service among our customers as it is highly affordable.

Steve Hopwood, Country Manager for Beyond Security Australia said, We are pleased to partner with NetStar in the local market for network vulnerability scanning. NetStar has a strong customer base and a clear understanding of the importance of securing a company's network against the risks of outside attacks. We look forward to a strong ongoing partnership with NetStar.

One of NetStar's key clients, a major Australian property management company, has already implemented NetStar's Beyond Security Vulnerability Scanning Service. A representative of the company said, Network security is of utmost importance to our business. The service that NetStar and Beyond Security provides gives us peace of mind that our confidential information is kept secure.

NetStar's vulnerability scanning service is aimed at businesses with more than 200 employees. The cost for an internal scan starts at A\$1,100 per month and an external scan will cost from A\$220 per month.

The service is available immediately from NetStar.

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For further information, please contact:

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## ABOUT NETSTAR

NetStar provides lifecycle IP networking solutions. With extensive expertise in deploying and supporting secure, converged networks NetStar enables companies to improve productivity and reduce support costs. In particular, NetStar offers market-leading network management offerings across voice, data and security infrastructures. NetStar's unique Software as a Service approach to network management enables customers to reduce infrastructure support costs by 20-50%.

NetStar is a Cisco Gold partner and focuses on integrating and supporting Cisco Advanced technologies. NetStar has delivered solutions to more than 800 enterprise and government customers since 1995, and manages over 300 customers globally through our Global NetCentre (network support centre). Customers include Energy Australia, Swinburne University, Tyco and Wesfarmers.

See [www.netstarnetworks.com.au](http://www.netstarnetworks.com.au) for more information.