

Networking Industry Veteran Doug Ingraham to Lead Brocade Alliances

SYDNEY, Aust Dec. 15, 2011 Brocade (NASDAQ: BRCD) today announced the appointment of Doug Ingraham to the position of vice president of Alliances. Within this role, Ingraham will oversee the Brocade Strategic Technology and OEM Alliances business units, as well as the Strategic Program Council. Ingraham will report directly to Brocade CMO, John McHugh.

Alliances is an extremely dynamic area within Brocade, and Dougs impressive track record of business portfolio management combined with his deep networking technology expertise makes him the ideal person to lead this charter, said John McHugh, CMO of Brocade. In addition, his extensive background in strategic partner management will enable us to uncover fresh new business opportunities that leverage the power of partnerships to further innovation.

In this new role, Ingraham will oversee several key areas relating to Brocade Alliances initiatives, with a specific focus on forging new alliances and deepening existing relationships with Strategic Technology Alliance and OEM partners. Ingraham will also oversee the establishment of a program framework for the development of cloud ecosystem alliance partners to educate and extol the benefits of solutions built upon Brocade Virtual Compute Block technology and the Brocade CloudPlex architecture.

For over two decades, Ingraham has been a fixture within the networking industry, applying his leadership skills to a variety of roles. Prior to joining Brocade, Ingraham held positions at Cisco Systems, StorageTek and AT&T, where he oversaw engineering and marketing efforts related to data and storage networking products.

Ingraham joined Brocade through the acquisition of McDATA in 2006. Most recently, Ingraham served as vice president of Product Management for Brocade Data Center products, where he set the strategic direction for the companys Fibre Channel business and led the market introduction of the Brocade VDX family of products, the industrys first true Ethernet fabric switching solutions for highly virtualized and cloud-optimized data centers.

A frequent speaker at industry trade shows and an active contributor to wide-ranging discussions on the networking industry, Ingraham holds a B.S. in Computer Science and an M.B.A. from the University of Minnesota.

The networking industry is at an interesting crossroads in light of the IT transformation that's currently underway and, with our strong reputation for innovation, Brocade is well-positioned to seize market opportunities as they present themselves, said Doug Ingraham, vice president of Alliances at Brocade. It's certainly an exciting time to be in networking and I am looking forward to working in close collaboration with our partners to bring about continued innovation that results in best-in-class solutions that our customers can deploy with ease and confidence.

About Brocade Brocade (Nasdaq: BRCD) networking solutions help the world's leading organizations transition smoothly to a world where applications and information reside anywhere. (www.brocade.com)

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Have you checked out "The Channel," Brocade's new channel-focused blog?

Go to <http://blogs.brocade.com/thechannel> for the latest channel news and views!

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