



## Perth Chief Executives Learn from Other Leader's Experience

Business leaders in Perth were enlightened by Jonathan Pain to the submerging and emerging global economies, and heard of the personal leadership lessons from NAB Chairman Michael Chaney.

Perth was the third stop in the five-city national All TEC Day road show run by Chief executive peer-mentoring membership organisation The Executive Connection (TEC). Presenting a slightly different format, Western Australian TEC members heard from one of Australia's sharpest economic forecasters, Jonathan Pain, and prominent local business leader, Michael Chaney. Jonathan's polished and mesmerising presentation painted a vivid picture in the minds of listeners as he educated them on the submerging and emerging global economies, emphasising what this means to businesses in the New Reality. Jonathan, author of The Pain Report, will continue to present his well-rated international views as he travels to Sydney and Brisbane with the All TEC Day road show this week. Current Chairman of NAB, Woodside Petroleum and Gresham Partners Holdings, Michael Chaney provided the audience of Western Australian business leaders with a unique perspective of his past experiences as chief executive of Australia's most successful company, Wesfarmers. Chaney was able to relate with empathy to the TEC membership base of small-to-medium enterprise businesses, presenting seven leadership insights borne from his wide base of personal experience. Tied to a strong focus on maximising shareholder value, these insights include having clarity around the end corporate goal; ensuring you have a consistent, long-term goal; establishing effective management reporting systems; surrounding yourself with the best people; making certain you have effective organisational communications; implementing a decision-making process that can sit at the lowest sensible level; having and maintaining integrity; and ensuring you remain grounded. Michael closed his address by answering in a genuine and humble manner questions submitted by the various Western Australian TEC group members. The All TEC Day attendees are among 14,500 business leaders worldwide who have become members of The Executive Connection (TEC) to enable them to become better leaders, make better decisions and drive better results for their organisations. TEC membership provides access to new ideas and fresh thinking through monthly peer think-tanks, one-to-one business coaching and expert speaker presentations.

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