



Seccom Global partners with Secunia, world leader in vulnerability intelligence

Sydney, December 8. Seccom Global, one of Australia's fastest growing information security providers (MSSPs), announced today a partnership agreement with Secunia, world-leading Vulnerability Intelligence (VI) provider and distributor.

Seccom, as the first partner in APAC, will offer Secunia's full range of products as an MSSP and VAR with representation across the region.

According to analyst company Frost & Sullivan, Copenhagen based Secunia found more vulnerabilities than any other organisation in 2008, effectively making them the world's most active and capable VI research company, and an important contributor to the vulnerability research market.

Secunia's position as a market leader within VI, their relentless dedication to bring community initiatives like the Secunia PSI to every desktop in the world, and their influence in leading global organisations like OTA, CVE, and FIRST, means we're able to strengthen our offerings to heighten our market appeal, said Gavin Matthews, CIO of Seccom.

He added: The true benefits of this partnership will fall to our customers, who will be able to choose a single vendor for their information security services needs. This will offer significant cost, and management reduction opportunities in addition to peace of mind through the market's best solutions.

Secunia's VI solutions are known as Enterprise Vulnerability Manager (EVM) and Vulnerability Intelligence Feed (VIF), which relay vulnerability advisories from Secunia's database of over 30,000

verified advisories to match exactly the customer organisation's infrastructure and software assets. Combined with the award-winning Corporate Software Inspector (CSI), these solutions will allow an IT manager to quickly scan, assess and mitigate any, known software vulnerability. These solutions are used across the globe by thousands of customers, many of them Global 2000, and Fortune 500 companies.

Secunia's International Partner

Manager, Reidar Balstad, said: When we reviewed potential MSSPs in the APAC market space, our attention quickly focused on Seccom Global. In September 2009's APAC MSSP marketscope analysis, they received Gartners highest rating - strong positive. This was based on their reach, innovative solutions and flexible support offerings, and when coupled with the fact that Seccom Global is outshining the likes of BT, Orange, Symantec, IBM, Tata, Unisys and Verisign in terms of delivery, made this a natural choice for a MSSP to bring our innovative, world leading solutions to the APAC market.

Among many others, Microsoft refers to Secunia as a leading independent source of VI and, acknowledges it as a source that companies can rely on: "An organisation must substantiate information and data through independent analysis and ratings, such as the Secunia Vulnerability Study by Secunia, a leading independent source of vulnerability intelligence"

About Secunia

Secunia, based in Copenhagen, Denmark, was established in 2002, and is the world-leading provider of Vulnerability Intelligence and Vulnerability Management tools. In 2005 Secunia was awarded by Connect Denmark as one of the top three Danish start-ups in the period 2000-2005, in competition with more than 800 other companies.

Secunia is privately held, financially profitable, and has gone from being a very successful start-up company to become an established world-leading IT-security company. Over the years Secunias organic growth has been higher than market average, and the company is profitable with no bearing debt. It's customer base counts thousands of customers, many of them Global 2000 and Fortune 500 companies. Secunia holds a market leader position in the EMEA, and is now expanding it's reach with strategic partnerships across the globe.

Secunia's mission statement:

To become the brand synonymous
with reliable Vulnerability Intelligence

To become the world wide leading
provider of Vulnerability Intelligence second to none

To develop world class
applications and utilities for identification and elimination of vulnerabilities

About Seccom Global

One of Australia's fastest
growing information security providers, Seccom Global is recognised as a market
leader in managed security services. The
company operates solely in the Managed Security Service Provider (MSSP) space
and has invested heavily in up-to-date and comprehensive systems to enable
delivery of management and support services.

Seccom Global offers professional
and managed services and technologies to help businesses and government gain
greater visibility and control of their Internet business risk. The company is 100 per cent focused on edge
network security and connectivity, collaborating with customers to align their
information security connectivity requirements to their individual business
needs. Customers include many of
Australia's best known organisations.
Seccom Global is Fortinet's most experienced reseller in Australia and is
a Fortinet international partner.

For more information

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