



## T&F All States Choose Cincom's Priority ERP Solution to Support Organic Growth

Reduction in business costs and expected growth in revenues

Sydney, Australia, 27 July 2010 Sydney based fruit and vegetable supplier T & F All States has selected Cincom solution, Priority ERP (Enterprise Resource Planning) and Environ Integration solution to improve its complex business process and help with its growth plans. T & F All States is a diverse fruit and vegetable supplier servicing the greater Sydney region and regional centres throughout NSW. Its services include the supply of fresh & prepared fruit & vegetables direct to the Hospitality and Food Service industry. They supply major government contracts such as Army, Navy and Health Services, hotels, clubs, restaurants, catering companies (corporate & private), shipping (passenger & commercial), schools, food manufacturers and many more. After an extensive evaluation of multiple vendors and solutions, we selected Cincom based on their commitment to meet our unique business process and requirements and to provide best value for our company, commented Arthur Zinopoulos (Business & Admin Manager). Cincom took the time to really understand our business needs. Our requirements were intricate, so we requested Cincom to engage in a Project scoping study to prove suitability and capability of Priority ERP (Enterprise Resource Planning) and Environ (event enabled) Solution, within the given timeframe and budget. As a result, the knowledge and technical skills of Cincom's staff indicated that we had made a good choice. Key considerations for the selection included: Product Excellence, Ease of use, BFB Value, Bang For Bucks. Cincom Priority is a comprehensive Enterprise Resource Planning (ERP) software solution encompassing financials, production planning, business intelligence, shop floor control, project management, purchasing, human resources, sales and service, warranty and repairs. It is particularly suited to small-mid-sized business and divisions within global enterprises. Cincom Environ/ BizTalk provide a user interface that allows you to graphically depict a complete business process, exposing the necessary steps, procedures, and associated timeline. It provides the ability to represent the complexity of a given process. Cincom Australia CEO, Greg Mills said, T&F set some very high benchmarks to be met in their tendering process. We were able to illustrate how Cincom's Priority has been successfully used by food processing and distribution organisations around the world. This is a great new partnership for Cincom. T&F All States have a real can-do attitude that with our track record of successful implementation means that T&F will be a model of good practice in the industry. About T & F All States T & F All States is a diverse fruit and vegetable supplier servicing the greater Sydney region and regional centres throughout NSW. Its services include the supply of fresh & prepared fruit & vegetables direct to the Hospitality and Food Service industry. They supply major government contracts such as Army, Navy and Health Services, hotels, clubs, restaurants, catering companies (corporate & private), shipping (passenger & commercial), schools, food manufacturers and many more. The company is an accredited HACCP member. For more information, visit <http://www.tandfallstates.com.au/> or email [info@tandfallstates.com.au](mailto:info@tandfallstates.com.au). About Cincom Systems Cincom Systems of Australia is a wholly owned subsidiary of US-based Cincom Systems. For over 40 years, Cincom's problem-solving software, services, and its people have helped thousands of companies all over the world grow and manage their businesses. The Australian subsidiary, established in 1975, services both Australia and New Zealand and includes Australian customers, Royal Australian Mint, ASC, Thales, CSL, Manly Windows, Campbell Scientific, SMC and TAD. For more information about Cincom's products and services, contact Cincom Systems of Australia at 02 8875 1400, send an e-mail to [info@cincom.com.au](mailto:info@cincom.com.au) or visit the company website at [www.cincom.com.au](http://www.cincom.com.au). Cincom's Manufacturing Business Solutions include: ERP for Small-to-Midsize Enterprise (Cincom Priority™) Enterprise Compliance and Quality Management (Cincom ECQM) Enterprise Sales Portal Software (Cincom Acquire™) ERP for Complex Manufacturing (Cincom CONTROL) Related Links: Cincom Priority website: [www.cincom.com/priority](http://www.cincom.com/priority) Cincom manufacturing website: <http://erp.cincom.com> Cincom Acquire website: <http://acquire.cincom.com>

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