

## The New Zealand Ministry of Economic Development Boosts Information Service Management with OpenText Deployment

Auckland September 28, 2011 OpenText (NASDAQ: OTEX, TSX: OTC) today announced that the New Zealand Ministry of Economic Development (MED) will deploy OpenText Content Server, paving the way for improved links with the general public and across all government agencies.

Once fully implemented, the OpenText Enterprise Content Management (ECM) solution will provide the MED with full content lifecycle management for any type of electronic document. It offers a single, central, authoritative repository for storing, managing and organising documents ensuring a greater degree of collaboration and compliance between agencies.

We're excited about this opportunity to lead the way with a cutting edge solution. This will facilitate far better management of information and knowledge across the Ministry, and will pull together a number of fragmented and costly systems, saving us money over the long term, said Simon Lawrence, spokesman for the Ministry of Economic Development.

The OpenText deployment follows a public tender process conducted by the MED. This saw OpenText's leading solutions provider in New Zealand, Techtonics, awarded with a four-year partnership to implement and support the OpenText platform.

Techtonics demonstrated that they can deliver the OpenText project cost-effectively into the future, with the added strength that as a New Zealand company they have an inherent understanding of our working environment and are committed to the long haul, said Lawrence.

Recently, another New Zealand ministry, the Department of Labour, also began rolling out the OpenText platform using the services of Techtonics. Commenting on their work in the government sector of New Zealand, Greg Bickerton, CEO of Techtonics, highlighted that OpenText's ECM Suite is increasingly being adopted by the public sector globally as a revolutionary platform for creating borderless public service securely and cost efficiently.

OpenText solutions are currently helping over 9,500 public sector customers across all levels deliver improved services, programs and outcomes.

"The exponential growth in records and document management presents a challenge to any organisation but it places particularly huge demands on public sector organisations. Without effective data management systems in place, information can become incomplete, unavailable or unusable over time. We are delighted that OpenText has been selected by the MED to help support service provision to the public, said Graham Pullen, Vice President Asia Pacific, OpenText.

### About OpenText

OpenText, a global ECM leader, helps organisations manage and gain the true value of their business content. OpenText brings two decades of expertise supporting 100 million users in 114 countries. Working with our customers and partners, we bring together leading Content Experts to help organisations capture and preserve corporate memory, increase brand equity, automate processes, mitigate risk, manage compliance and improve competitiveness. For more information, visit [www.opentext.com](http://www.opentext.com)