

WebCentral appoints three new business development managers across NSW, QLD and Victoria

WebCentral (ASX:WCG), Australia's largest managed hosting and application services company, has appointed three new business development managers to its enterprise business. The three new recruits - Natasha Datos (NSW), Martin Sheahan (VIC) and Lisa Stokes (QLD) - are responsible for driving growth in the corporate and government markets for business critical web and application hosting services. Commenting on the new appointments, Andrew Spicer, Chief Executive Officer, WebCentral, said Natasha, Martin and Lisa are a welcome addition to our growing enterprise business. These appointments follow WebCentrals continued success in the enterprise market and will play a key role in further developing the managed services market for WebCentral.

Natasha Datos, Business Development Manager
Natasha Datos joins WebCentrals enterprise division and is based in Sydney. Ms Datos brings over 10 years experience gained in the IT industry to WebCentral and has had a particular focus on managed services over the past two years. She most recently held the position of business development manager with Dimension Data where she was responsible for driving managed services growth in the NSW market. Prior to this she was manager service channels and service renewals for Cisco Systems and previously held a service focused role with Nortel Networks.

Martin Sheahan, Business Development Manager
Martin Sheahan is based in WebCentrals Melbourne office and brings over 16 years experience in the IT industry to his new role. Prior to joining WebCentral he was business development manager for Foursticks, an Australia software development start-up company. During his time at Foursticks Mr Sheahan played a contributing role in the signing up of IBM as both an equity holder and Integration Partner. He has also worked as southern region business development and sales manager at Nortel Networks where he achieved success with a number of major accounts.

Lisa Stokes, Business Development Manager
Based at WebCentrals Brisbane headquarters, Lisa Stokes joins the company after three years with IBM. During her time at IBM she was business development manager for Lotus Software in QLD and NT and was responsible for securing a whole of government deal with the Northern Territory Government for e-mail and collaboration. Prior to joining IBM, Ms Stokes was an account manager with BMC Software in Melbourne. She has held previous roles with CommSoft Group and Morgan and Banks. Ms Stokes holds a Bachelor of Arts from the University of Queensland.