



Nakisa® and Presence of IT enter into a new reseller partnership agreement

New agreement to support growing customer demand in Asia Pacific and Japan (APJ) and North America regions

Montreal, Canada / Sydney, Australia – 30 Nov 2015 Nakisa®, a global leader in human capital management (HCM) and financial enterprise solutions, and Presence of IT, a global leader in HR/Payroll and Workforce Management solutions, announced today that they have entered into a new global partnership agreement.

Presence of IT has been a long-standing service partner of Nakisa in Australia. Under the new agreement, the company will also become an official Nakisa referral and reseller partner globally.

“By building on our long-standing industry expertise, our innovative enterprise solutions, for both cloud and on premise have enabled Nakisa to become a leader in the HCM market,” said Asdrúbal Pichardo, SVP of Global Sales at Nakisa. “This partnership will allow us to serve the APJ market with increased speed, innovation and efficiency while supporting Presence of IT with its global expansion efforts.”

According to Pichardo, Presence of IT’s depth of expertise and focus in HCM and workforce planning business solutions make Presence of IT a critical partner in reselling Nakisa solutions to meet the continued demand in the APJ and North America markets.

“The expanded partnership with Nakisa perfectly complements our range of HCM solutions, providing customers with enhanced end-to-end HCM service offerings”, said Thomas Gudman, COO at Presence of IT. “Clients benefit from this new partnership by getting access to cutting-edge HR solutions and services from one vendor”.

Working with a global network of partners, Nakisa serves over 800 enterprise customers globally and over 4 million subscribers in 24 industries. With their combined industry expertise, both Nakisa and Presence of IT are well positioned to deliver powerful enterprise solutions for businesses across all industries.

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