



## A2K Technologies Announces Platinum Partnership with Bluebeam

A2K, a leading consulting, training and managed services company, is thrilled to announce they have achieved the highest level of partnership in the Bluebeam, Inc. Partner Program - Platinum Partner status. Partners at this level have the closest working relationship with Bluebeam, as well as the experience and resources to independently provide clients with premium service and support in selecting, implementing, and integrating Bluebeam solutions into their business processes.

To obtain Platinum Partner status, A2K exceeded sales and marketing targets while ensuring their trained and certified staff provided best-in-class customer service and Bluebeam product knowledge.

"A2K's Platinum Partner status is a reflection of their commitment to their customers, and Bluebeam is excited to partner with them at the highest level," says Aaron Courdy, Bluebeam Vice President of Channel Sales. "A2K represents a true extension of Bluebeam in their market, and shares our drive to empower people across the architecture, engineering, and construction industries by providing intelligent solutions to complex problems."

Bluebeam Revu is an important element of A2K Technologies' scope of products sold in the Australian and New Zealand markets. A2K Technologies also support a growing number of customers using Bluebeam Revu for its inherent and standalone capabilities.

"We're very pleased to have reached the Platinum level as an authorised reseller and one of the first lines of support and training for Bluebeam software," said Cameron Stuart-Nairne General Manager of Sales A2K Technologies.

"We have been a trusted reseller of Bluebeam for many years and appreciate working with such a unique and versatile software solution for the AEC industries.

We are now in an even stronger position to offer our clients not only a fantastic product for efficiencies and effectiveness in the workplace we also have the internal staff to offer end to end project consultation for our client's electronic workflows.

Our relationship with Bluebeam has allowed A2K Technologies to provide solutions to our clients that solve real project workflow challenges, enabling them to stay connected and communicate seamlessly with their project teams throughout the project lifecycle and more effectively maintain project schedules. This is critical in today's challenging and competitive work environment."

### About A2K Technologies

A2K Technologies fosters innovation through delivering software and hardware solutions, consulting, training, development and managed services.

Our highly knowledgeable and industry-experienced staff from the Architecture, Engineering, Construction, Infrastructure, and Manufacturing sectors enhances our customers' organisational capabilities, to deliver on project outcomes and differentiate from the competition.

With a great footprint throughout the ANZ region, A2K has strategic partnerships with many major software and hardware vendors, including Autodesk, Microsoft, Adobe, HP, Bluebeam, Ultimaker, Symantec, and Citrix.

We have become a trusted technology advisor to our customers through the breadth and depth of our service offering and technical expertise, our commercial flexibility and high levels of customer service and understanding.

Our Professional Services and Consulting divisions include experienced technical consultants with industry experience. Our operations, resources and infrastructure equate to the highest level of technical support, and a wide product offering of business software and hardware. See more at: [www.a2ktechnologies.com.au](http://www.a2ktechnologies.com.au)

### About Bluebeam

Trusted by over 1 million individuals in more than 130 countries, Bluebeam's smart, intuitive solutions advance the way technical professionals work, manage and collaborate on projects digitally. Founded in Pasadena, CA, Bluebeam has grown to include additional offices in California, Illinois, New Hampshire, Canada, Denmark, England and Sweden. Bluebeam is part of the Nemetschek Group. Download a 30-day trial of Bluebeam Revu on our website.

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