

Award winning MetLife makes key Retail appointments

Contact: Sarah Kelly

MetLife Australia

+61 (0)411 893 890

sarah.kelly@metlife.com Award winning MetLife makes key Retail appointments Sydney, 19 July 2019 – Almost a year after launching the Retail business and days after winning New Product of the Year at the Insurance Asia Awards 2019, MetLife Australia announces two key appointments to the Retail team. John Ashton has been appointed Head of Retail Product, managing product strategy and strengthening the team's senior experience. John has more than 30 years' experience in the industry having worked across licensees, insurance, underwriting and product design for a range of players in the industry. Based in MetLife's Melbourne office, John will lead the optimisation of MetLife Protect, tapping into adviser and client feedback – a hallmark of MetLife's approach to the Retail market. Also joining the team is Dave Evans, as Strategic Account Manager, focused on the licensee platform, as the sales team moves into the next stage of growth. Dave has over 20 years' financial services sales experience and is based in the Brisbane office. With MetLife Protect continuing to gain traction among licensees, the Retail market is responding positively to the innovative and fresh approach MetLife has offered up. Dave will drive this next phase of growth for the business. Matt Lippiatt, MetLife Head of Retail Sales, commenting on the announcements, highlighted the breadth of experience being added to the team: "We are delighted to welcome John and Dave to the business. They are both seasoned Retail insurance professionals who are well known to advisers and licensees alike. Their deep experience will help us shape our offer and drive our engagement with the market as we continue to accelerate our growth. "At a time of consolidation, MetLife is committed to backing advisers. These appointments are one more example of that commitment." MetLife Protect is a modular life insurance product, launched in August 2018, which allows advisers to tailor policies to their clients individual needs and is flexible enough to change with them over time. For more visit: www.metlife.com.au.

Contacts

Sarah Kelly

041 1893890

mailto: