

DNA connects with CyberArk

DNA Connect signs distribution agreement with CyberArk

DNA Connect is one of Australia's leading specialist distributors with over 25 years of experience distributing security, analytics and infrastructure technologies to the IT and OT markets. DNA Connect today announced a distribution agreement to provide CyberArk's SaaS-based privileged access management (PAM) portfolio to Australian value-added resellers and security practices. CyberArk will be DNA Connect's sole PAM-focused vendor.

CyberArk is the global leader in PAM, a critical layer of IT security to protect data, infrastructure and assets across cloud and hybrid environments, at the endpoint, and throughout the DevOps pipeline. CyberArk delivers the only modern identity platform with a security-first approach, and is known as the market share leader and #1 vendor in the PAM space.

"CyberArk has the industry's most complete solution to reduce risk created by privileged credentials and secrets – we're excited about the opportunities this will provide to our partners", said Munsoor Khan, Executive Director at DNA Connect.

"The range of value-add services DNA Connect offer CyberArk is expansive and unique in Australia," said Bruce Nixon, Partner Manager Lead A/NZ at CyberArk, "DNA's experience in enabling the channel for new technologies - and especially their capability in helping software vendors move to a subscription/cloud-first model - is impressive"

"We also value DNA's investment in technical expertise and the pre-sales assistance they are able to provide partners. This will be essential as organisations continue to prioritise PAM investment as critical to their security strategies." continued Nixon.

DNA will focus primarily on CyberArk's SaaS portfolio, concentrating especially on Australian security practices and partners that are working with customers on their digital transformation journey.

About DNA Connect

DNA Connect is one of Australia's leading specialist distributors with over 25 years of experience distributing security, analytics and infrastructure technologies for IT and OT markets. Our expansive, agile customer-first culture and outstanding technical expertise not only makes us a great company to work in, but also to work with.

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