

Enterasys appoints National Sales Director

Capitalising on its increased profitability, stronger sales and improved gross margins for the financial year ending March 3, 2001, Enterasys Networks has announced the appointment of a National Sales Director, Mr. Damian Parkes. His responsibilities include the development of a national sales and channel strategy to deliver strong service and channel support for Enterasys new and emerging innovative lines of enterprise networking products and services, through the Enterasys high touch sales model. In the past year, Enterasys has rebranded and upgraded its entire product line of X-Pedition switch routers, Matrix switches, RoamAbout wireless, Vertical Horizon stackable switches, and Netsight network management, unveiled the industry's first User Personalised Network, introduced the new end-to-end security architecture, Secure Harbour, and launched the Aurean family of VPN products. Mr Parkes joined Enterasys from Avnet Enterprise Solutions, where he was employed from March 1998, most recently as NSW Sales Manager responsible for Avnet's key Compaq relationship, and major accounts including Vodafone Australia, Transgrid, and Rail Services. Previously, he served as a Business Development Manager for Digital Equipment Corporation. -ends-

About Enterasys Networks Enterasys Networks is a new type of company that combines a single market focus with a strong technology heritage to provide communications infrastructures for enterprise-class customers. Enterasys' networking hardware and software offerings deliver the innovative security, availability and mobility solutions required by Global 2000 organisations, coupled with the industry's strongest service and support. Enterasys is backed by Silver Lake Partners and Cabletron Systems (NYSE: CS). In Australia, Enterasys has offices in Sydney, Melbourne, Brisbane, Canberra, Adelaide and Perth. For more information, visit enterasys.com.au.