



Express Virtual Meetings Launches First-Ever Channel Partner Program

Offers opportunity to white label enterprise-grade video and audio conferencing solutions

Melbourne – 14th August 2019 – Express Virtual Meetings, a leading provider of audio, video and video room conferencing services and part of the MNF Group, has launched its first ever channel partner program for IT resellers, systems integrators, managed service providers, IT solutions companies and distributors. Channel partners will be able to white label Express Virtual Meetings' full suite of conferencing products and services including video conferencing, video rooms, managed events and audio conferencing. Billing options will be flexible, with partners able to either bill their customers using Express Virtual Meetings' call detail records (CDR) and their own billing system or bill via Express Virtual Meetings' fee-for-service billing structure. According to Express Virtual Meetings' General Manager, Andrea Goding, the combination of competitive pricing, flexible billing options and Express Virtual Meetings' enterprise-grade quality and security will offer channel partners significant opportunity to add value to both their customers and their bottom line. "Refer your customers to us as a channel partner, or sell our products and services to your customers directly. Express Virtual Meetings will manage the billing and provide 24/7/365 customer service to your customers from our Melbourne-based office. In return you enjoy upfront and trailing commissions for the life of the customer," said Andrea Goding. Express Virtual Meetings' video conferencing solutions can be used without the expense of investing in and managing complex hardware infrastructure. Multi-point conferencing units (MCUs), separate gateways, and storage or playback devices are now a thing of the past as Express Virtual Meetings' customers can conduct multi-party video meetings using any video conferencing system or via WebRTC on a mobile device. "Our state-of-the-art conferencing technology provides exceptional, enterprise-grade HD (high definition) audio and video quality on every conference. Military-grade security encryption ensures our conferencing services offer the highest level of security, preventing unauthorised listening and alleviating privacy concerns," Ms Goding concluded. For more information, visit <https://www.expressvirtualmeetings.com.au/partner-program> -End- About Express Virtual Meetings Express Virtual Meetings is an award-winning Australian-owned and operated conferencing provider, offering a wide range of secure, reliable and flexible audio, video and operator-assisted conferencing options. We have been servicing small to medium businesses and large-scale enterprises in Australia and around the world for over 15 years. Express Virtual Meetings is part of the MNF Group, one of Asia-Pacific's fastest growing technology companies. Listed on the ASX since 2006, it is now twice the winner of the Forbes Asia-Pacific "Best under a Billion" award. MNF develops and operates a global communications network and software suite enabling some of the world's leading innovators to deliver new-generation communications solutions. For more information: Zoe Palin Marketing Manager Express Virtual Meetings Phone: +61 3 8788 6015 Email: zpalin@expressvirtualmeetings.com.au

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