

GFG Group partners with Dbvisit Software for database disaster recovery solution

Global partnership enriches GFG Group's solutions offerings for customers

Auckland, New Zealand. 25 March 2014: International electronic payments software solutions company GFG Group and Dbvisit Software, the leading global provider of Oracle® disaster recovery for Standard Edition users, today announced a new partnership.

The partnership will see GFG Group and Dbvisit work together to deliver Oracle disaster recovery, through the Dbvisit Standby and Replicate products, as an added feature in GFG Group's electronic payment solutions and services for customers using Oracle as the underlying database.

The strategic partnership further enhances GFG Group's solutions offerings for both prospective and existing customers using GFG Group's Cadencie™ card management or Simfonie™ mobile payment solutions, says Wayne Robinson, GFG Group's Senior Vice President of Sales and Marketing.

"GFG Group's goal is to be a one-stop-shop for customers, offering them end-to-end services and solutions that meet their payment needs at a competitive price point. Key alliances with like-minded partners like Dbvisit move us closer to that goal. Dbvisit's Standby and Replicate products are feature rich and represent good value for our customers. They deliver comprehensive disaster recovery and business continuity on Oracle Standard Edition, providing considerable savings and giving customers the peace of mind that their critical data is available and up-to-date when and where it is needed.

"We've already had some interest from our existing customers and we will also be offering the Dbvisit disaster recovery option to all new deals," Wayne Robinson says.

Arjen Visser, founder and CEO of Dbvisit Software, says: "We believe in providing solutions that deliver true value to our customers. Dbvisit Software offers smart alternatives to traditional expensive legacy software and licensing. It is easy-to-use, implement and maintain. This translates into cost effective solutions for customers."

Disaster recovery, or ensuring business continuity in the face of disaster, is top of mind for most businesses and Dbvisit Partner Manager Kelly Langi says demand for a cost-effective disaster recovery and business continuity solution from organisations using Oracle-based products is high: "We are seeing strong demand worldwide from users of applications built on Oracle databases that are looking for affordable disaster recovery solutions, without the requirement to initiate a costly upgrade to Enterprise Edition.

"It's great to be partnering with another New Zealand-headquartered company that has enjoyed similar success in the global marketplace and is committed to providing smart solutions to their clients," Kelly Langi says.

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About Dbvisit Software

Dbvisit Software develops disaster recovery and replication products for Oracle® databases that ensure an organization's critical data is available and up-to-date when and where it is needed, whether on-premise, in the cloud, or in a hybrid configuration. Dbvisit flagship products include Dbvisit Standby, which delivers cost effective and reliable disaster recovery solutions, and Dbvisit Replicate, which brings affordable logical replication solutions to organisations using Oracle databases. Over 800 business, academic, and public sector organisations in 80 countries trust Dbvisit products. More information: www.dbvisit.com

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