

Global Business Technology launches new website

With secure access to channel partners, the website allows them to place orders online, download latest pricing and prepare quotes 24 hours a day, seven days a week. In addition, partners can view their account details and orders being processed. Channel partners also have exclusive access to GBT's weekly newsletter that updates news, promotions, channel activities, special bundles and deals. Back issues are kept on the website, available only to registered partners. Gwen John, managing director of Zircon, said, The new website reflects the new image of Global Business Technology. It also represents the broadening of our products and services, introducing new and exciting products to Australia. As well as the functionality available to registered partners, we have added more information to the front pages, with product information on our vendor partners, news and relevant industry news appearing in Australian news publications, said Gwen John Zircon is continuing to look for a wide range of resellers, integrators and IT consultants. As recently appointed distributor for Aruba and Right Vision, it is particularly interested in new partners committed to being among the first to represent these two leading vendors in Australia. -ends- About Zircon Zircon is a managed communications services distributor. Providing a one-stop shop for its channel customers, its value-add mentality extends to its vendor partners and channel partners alike. Combined with the distribution expertise of Global Business Technology, Zircon offers IT products, peripherals, connectivity, managed services and hosting services. Zircon provides members with a simple, seamless offering that's easy to sell. Its member program, Boost, offers a comprehensive program designed to make doing business easy. Zircon is completely independent and is Australian owned, run and managed. For more information, visit Zircon at: <http://www.zircon.com.au>.