



HRL signed by O-I, World-Leading Glass Manufacturer, in three-year contract worth \$1m

Most of us will come across glass manufactured by O-I every day. They are the world's leading glass container manufacturer and provide glass packaging for beer, wine, spirits, food and non-alcoholic beverages, cosmetics, and pharmaceuticals. O-I has signed HRL to do the analysis and spot testing of their glass products to ensure their quality levels remain uncompromised. O-I have very high quality standards, recycling and re-melting any containers that fail to meet those standards based on HRL's testing.

David Abela, Vice-President Supply Chain, Asia Pacific, says, "During the tender process we considered a number of suppliers. Continuing our relationship with HRL was the clear choice for two reasons. Firstly, HRL was the only supplier who was able to implement our preferred testing methodology.

They offer a complexity and breadth of testing capabilities and expertise unmatched by any other suppliers. Secondly, HRL was able to offer a very cost-effective pricing structure over a three-year period, enabling O-I to meet its commercial objectives and broader strategic ambitions. As a result, HRL are the right partners for O-I for the next three years."

Ken Jefferd, Managing Director of HRL, says, "We've been working together with O-I for over three years now as a laboratory service outsourcing partner. After undergoing a rigorous laboratory investigation, we're very proud O-I decided to choose HRL as their partner for three more years.

HRL provide chemical composition analysis on both the raw material used in the glass production, as well as the final container glass product. When needed, HRL also provide assistance in investigation of production problems, like stones and cords. O-I have been relying on HRL to ensure smooth production for years, and we're looking forward to another three years of partnership."

ABOUT HRL

With a rich history that begun with the provision of science and engineering firepower to start Australia's brown coal power station industry back in the 1950s, we're trusted by the biggest businesses in Australia and Asia for good reason. Our proven track record includes being a part of the State Electricity Commission of Victoria, and then working with the Victorian State electricity sector privatization in the mid-90s. Over the years, there's not much we haven't seen if it's exploded, fallen down, fallen apart, or just worn out, our expert engineers have fixed it!

In 2017, under new ownership, we've reinvented HRL with big growth aspirations designed to make a difference in critical industries like thermal power, mining and minerals, renewables, manufacturing, legal and insurance. Today, our expert engineers work with the likes of AGL, Engie, Rio Tinto, Coles, IXOM, Origin, Lion Nathan, and other blue chip businesses. Acting as their trusted technical partner, we willingly collaborate with likeminded engineers, general managers, quality control, asset managers, and procurement teams to meet and exceed their goals.

Media inquiries: Dan MacInnis on 0400 507 037 or dan@macinnismarketing.com.au

Contacts

Danielle MacInnis
0400507037

mailto: danielle@macinnismarketing.com.au