

IntegrationWorks partners with Reekoh to deliver IoT integration capabilities

Fast-growing global system integration specialists partner with Reekoh to enable them with tools for solving IoT integration

Reekoh has announced a new partnership with enterprise system integration specialists, IntegrationWorks. The partnership will see IntegrationWorks adopt the Reekoh IoT integration platform and product suite as a key part of their toolkit for addressing the complexities of delivering high-end enterprise customer solutions around the Internet of Things.

IntegrationWorks was founded in 2005 in New Zealand, and has been aggressively expanding across Australia and the UK, with the total company headcount reaching 71. Their customers come from sectors including Healthcare, Banking & Finance, Government, Supply-chain and more.

Having already established themselves as a leading global partner for IBM, Mulesoft, WSO2 and other enterprise API and ESB platforms, IntegrationWorks realised that applying their integration project methodologies and practices to IoT was a challenge. While attending a UK Gartner Symposium on IoT Integration earlier this year, they were introduced to Reekoh as a company that was 100% focused on this area and discovered a solution to the IoT partner and technology gap.

“IntegrationWorks Australia are excited to be entering into a partnership with Reekoh to provision IoT integration platform solutions to companies throughout Australia”, said Ian Richards, Managing Director (AU).

“The combination of our high end integration expertise coupled with the excellent Reekoh integration platform for the Internet of Things will open up a whole new set of technical solutions ranging from remote equipment performance and health monitoring to smart vending machines and health devices.”

Reekoh CEO Dale Rankine said, “We knew from the first time we spoke to the guys from IntegrationWorks that we had something that was perfect for their situation. They know integration and the complexities that exist within just the enterprise data and system space, and are experts with the tools that solve those problems. But they also knew that those tools weren’t purpose-built for IoT, and that using something like Reekoh could allow them to approach solutions in the way they were comfortable with while being designed to address the specific complexities of IoT.”

He added, “We’ve always seen system integrators as a key channel for us, and it’s exciting to see how well our value proposition has fit with those like IntegrationWorks who are growing rapidly and seeing opportunities in IoT as a way for them to continue that growth.”

With a new release of the Reekoh platform and new modules and features such as Container deployment and management, Dashboard Studio™ visualisation and new security options, Reekoh has been experiencing accelerated growth and expects a very strong Q4 2017 result.

Contacts

Reekoh Press

mailto: press@reekoh.com