

ITrust Appoints VADIS Systems as Australia-New Zealand Distributor

French security software vendor ITrust announced the official appointment of VADIS Systems as its distributor for the Australia-New Zealand (ANZ) market. VADIS Systems will distribute ITrust's full suite of vulnerability management and security software solutions, including IKare, for the ANZ market.

"ITrust's IKare software enables organisations to simplify the vulnerability management process. It allows for the performance of comprehensive audits and provides security intelligence through simple dashboards and reports. With the IKare cloud-based platform, Vadis Systems now offers vulnerability scanning as a service (VSaaS). Using this service will allow organisations increased flexibility, and in turn will lower the cost of use. With our selected channel partners Vadis can now provide a true VSaaS", reports Sepp Stepanian, Vadis Managing Director.

"ITrust's software offerings can now be tailored to meet the needs of organisations of all sizes, from small businesses right through to the largest enterprises. IKare awards organisations the flexibility to assess the vulnerability of their networks as required. This may be on a daily, weekly, monthly or quarterly basis. This is a true cloud offering that is cost effective and involves no large capital purchases."

"ITrust is committed to the Asia Pacific market potential. We have invested in an ANZ office in Sydney's CBD and have appointed ITrust Business Development Manager Nicolas Chaudhari to head the region. In today's mobile workforce, the adoption of cloud services is becoming increasingly commonplace and our products provide an essential component of effective risk management. This is hugely important as Directors are held fully accountable for security breaches within organisations. IKare will dramatically improve the security of any organisation, and prevent the subsequent required disclosure of breaches", says Jean-Nicolas Piotrowski, ITrust CEO. "We seek to form a strong channel partner base in the region. Our choice of VADIS was driven by their strong existing presence in the cloud market and their proven a track record in providing value added service to the ANZ channel and customers."

About ITrust

ITrust is a security vendor headquartered in Toulouse, France. Founded in 2007, ITrust provides a disruptive vulnerability scanning solution IKare. IKare vulnerability management software proactively scans network environments for misconfigurations and vulnerabilities. ITrust offers include cloud-based vulnerability scanning that uses cloud flexibility and lowers the cost of use. ITrust delivers its solutions through distributors, value-added resellers (VARs) and managed service providers (MSPs) in Australia and New Zealand.

About VADIS Systems

VADIS Systems delivers true value added service to all aspects of the pre and post-sales cycle. The company adds value to all members of the channel cycle — vendor, reseller and end-user. This is done through a pro-active and flexible business model that allows the different parties to build their business in a way that matches their needs. VADIS has a focus on three key technology areas: infrastructure solutions, security and cloud infrastructure services, solutions are engineered by Vadis in conjunction with key vendors with focus on delivering them via the cloud platform which is hosted and managed in Australian data centers only. Data, especially in the Cloud is one of the most valuable assets of any organization and its security must not be compromised by using offshore data centers under foreign laws and regulations.

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