

# Johnson Electric Saved 25 Percent in Cost by Using Equant for Consolidation and Management

Equant has successfully implemented a multimillion dollar network management solution for Johnson Electric Holding Ltd (HKSE: 179), a world leader in motors for automotive and commercial markets. Johnson Electric needed a fully-managed network solution that would improve productivity by significantly increasing bandwidth and reduce total cost of ownership at the same time. Johnson Electric was able to ride on Equants global network to roll out new applications worldwide to enhance the logistic and supply chain efficiency. Since implementation, it has saved up to 25 percent in cost. Based in Hong Kong and with more than 50 offices around the world, Johnson Electric is using Equant to consolidate multiple network suppliers into one for easy management to ensure high level of network security, improve mobility, and increase network infrastructure efficiency. At the same time, they are able to include new applications such as voice over IP onto their network. Johnson Electric provides products to over 30 countries for over 100 applications, said Bruce Morgan, head of IT of Johnson Electric. Equants capabilities in managing complexity and deploying advanced communication solutions on a global basis enables us to meet our business needs and objectives, and very importantly, allows us to know what applications, and which users are consuming the bandwidth. The successful implementation of the Johnson Electric solution underlines Equants strength in providing multi-regional, complete IT infrastructure solutions to large and mid-market MNCs, said Eric Ng, vice president, Equant Greater China. About Johnson Electric Johnson Electric is a motor industry growth leader, providing micro motors and integrated motor systems to global customers in the automotive, power tools, home appliances, business equipment, audio-visual and personal care sectors. Design engineering centers are located in Hong Kong, Italy, China, Japan, Israel and the U.S. Johnson Electric Holdings Limited is listed on the Hong Kong Stock Exchange (code 179) and is a constituent of the Hang Seng Index. More information is available at the companies web site: [www.johnsonelectric.com](http://www.johnsonelectric.com). About Equant Equant is a recognized industry leader in global communications services for multinational businesses. Equant combines its network expertise with its expanded services capabilities to provide global, integrated and customized communication services to enable its customers key business processes. Equant serves thousands of the worlds top companies, with the industrys most extensive portfolio of communications services and network solutions, including the market-leading IP VPN used by nearly 1,300 global businesses. Equant, a subsidiary of France Telecom, consistently leads industry surveys in corporate user satisfaction.

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