



MobileIron and Accellion Partner to Provide Enterprises with Secure Mobile Device and Content Management

Accellion Mobile Apps Available in MobileIron's Enterprise App Storefront to Help Enable Mobile Security

Management of Devices and Data

Sept. 29, 2011 — Accellion, the award-winning pioneer in enterprise-class, secure collaboration and file sharing solutions, and MobileIron, the innovator in enterprise management and security for mobile devices and apps, today announced a partnership to help enterprises secure, manage and monitor mobile devices and the data shared via these devices.

"Using Accellion Secure Collaboration's native mobile apps, our teams really appreciate being able to securely collaborate on contracts and engineering plans with internal and external business partners," said Jason Otani, Director, IT Infrastructure, Curtiss-Wright Corporation. "MobileIron's ability to wipe the device clean remotely any time a device is lost or stolen adds another level of security protection against a possible data breach." Most organizations have minimal visibility into what's on an employee's phone and how it's being used. MobileIron's unique architecture eradicates this blind spot. Even fewer organizations have control or insight into information being accessed and shared via mobile devices. Accellion Secure Collaboration with Accellion Mobile Apps eliminates this security loophole. Together, MobileIron and Accellion are enabling IT to regain control over mobile devices and how employees collaborate and share information from them.

The addition of Accellion Mobile Apps to MobileIron's Enterprise App Storefront makes it easy for a company's IT department to recommend the Accellion app to its business users. Business users can then easily download the app knowing they have the approval of the IT department to do so. For added security in the event a device is lost or stolen, MobileIron's technology wipes the device clean, including data stored on the Accellion Mobile App.

MobileIron and Accellion already have a number of customers in common including industrial manufacturer Curtiss-Wright Corporation.

"Enterprise mobility is now about the app and business users expect to be able to do a lot more than just get their corporate email on their mobile device," said Bob Tinker, CEO, MobileIron. "We are delighted to be working with innovative companies like Accellion to provide enterprise IT with the tools and the apps they need to deliver mobility as a strategic business service."

"Business users are quickly embracing the anytime, anywhere data access that mobile devices offer. As a result it is becoming increasingly difficult for IT to protect confidential information and demonstrate compliance," said Yorgen Edholm, CEO of Accellion. "With Accellion and MobileIron, businesses can be certain information is secure and compliance mandates are being met."

Designed to work with Accellion Secure Collaboration™, Accellion Mobile Apps enable business users to securely share and manage files from their mobile device. Mobile users can securely browse workspaces, send and share files, subscribe to notifications, and provide comments on files located within their Accellion Secure Workspaces. To protect information, files are stored in Accellion secure workspaces which only authorized business users can access. IT has control and management of users and files shared via Accellion Secure Collaboration.

About Accellion

The world's leading corporations and government enterprises rely on Accellion solutions to secure their enterprise information and ensure compliance. Founded in 1999, Accellion, Inc. provides enterprise-class secure collaboration and file sharing solutions that provide the ease-of-use internal and external users need while giving the enterprise organization the protection it needs. Accellion is the pioneer and leading provider of secure file transfer and collaboration solutions for employees and external users that span virtual and public, private, or hybrid cloud environments. The company is headquartered in Palo Alto, California with offices in North America, Asia, and Europe. For more information please visit www.accellion.com or call (650)-485-4300. Follow Accellion's Blog, Twitter, Facebook, and LinkedIn.

About MobileIron

Positioned in the Leaders quadrant of Gartner, Inc.'s Magic Quadrant for Mobile Device Management Software 2011, MobileIron is solving the problems CIOs face as business data and applications move to smartphones and tablets. The MobileIron Virtual Smartphone Platform and the MobileIron Connected Cloud are the first solutions to give IT and users real-time intelligence and control over mobile content, activity, and apps in order to secure the enterprise, reduce wireless cost, and improve the mobile user experience. For more information, please visit www.mobileiron.com.

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