



Power protection vendor Delta Electronics Australia appoints Comcentre to its Premium Partners list

*Strategy.
Action.
Results.*

Power electronics vendor, Delta Electronics Australia has appointed Comcentre as a Premium Partner, providing the Australian managed network provider with access to the full range of Delta UPS products and cooling solutions. Comcentre is a specialised provider of enterprise-grade communications products and services. Comcentre will now have access to Delta's full portfolio of products. Delta Australia channel manager, Stephen Lovelace said, "The partnership with Comcentre further enforces our commitment to the channel and our commitment to support our valued customers. The alignment of Comcentre fits perfectly with our company's goals and further enables our premium partners to offer best in class solutions nationally." "This aligns with our strategy to bring Delta Australia's range of products into the IT market via strategic national companies that are working in our ICT targeted verticals. Comcentre fits into this niche perfectly. We know that Comcentre will deliver great complete solutions that the market is demanding." Comcentre managing director, Ben Shipley, said Delta Australia's capability and specialist services are an ideal fit with the company's existing range of customer solutions. "This strategic partnership with Delta allows us to provide customers with even greater peace of mind, assuring them their business-critical systems will remain up and continue to function without disruption. Delta's best in class UPS product range gives us yet another layer of redundancy to assure them of this," Shipley said. Earlier this month, Delta Australia appointed Stephen Lovelace as channel manager and launched a new range of Amplon Rack and Tower UPS products. The Amplon family of UPS offers best in class efficiency and reliability in a scalable solution. The solution's expansive capability is due to its modular battery that will increase run times or follow increasing hardware growth needs. As a Delta premium partner, Comcentre is taking advantage of the latest in UPS technology from one of the world's largest manufacturers of UPS solutions. Ends

About Delta Electronics (Australia) Pty Ltd

Delta Electronics (Australia) Pty Ltd is a subsidiary of Delta Electronics (Thailand) PCL. As a Delta Group company, Delta Australia is committed to its mission statement, "To provide innovative, clean and energy-efficient solutions for a better tomorrow". Delta Group is a global producer of power and thermal management products and solutions, which is supported by sales offices worldwide and by R&D centres and manufacturing facilities in Taiwan, China, USA, Europe, Thailand, Japan, Singapore, India, Mexico and Brazil. Delta's business categories include Power Electronics, Automation, and Infrastructure. In Australia, Delta is rapidly expanding into solutions for Renewable Energy Solutions (Solar Inverters), Industrial Automation, Power Quality, LED Lighting, Display and Control Room, Mission Critical Infrastructure, Electric Vehicle Charging and Energy Storage. To find out more about Delta Australia please visit: <http://www.deltaelectronics.com.au/>

About Comcentre

Comcentre is Australian owned and operated. They design, deliver and manage enterprise-grade network and collaboration solutions for some of Australia's most recognisable brands, including Australia Post, Flight Centre, Vinnies and Hawthorn Football Club, among others. Comcentre's unique One Touch Control platform brings together the network, carriage, licensing, helpdesk and support, into a single, centrally managed portal, providing customers with a single pane of glass view, single source of truth, and full visibility and control over their network and its operation. Comcentre brings innovation and simplicity to their clients by transforming the way they connect, collaborate and operate. Comcentre has offices in Sydney, Melbourne, Brisbane, Perth, Adelaide and Manila. For more information, call 1300 134 684 or visit www.comcentre.com. Connect with Comcentre on LinkedIn, Twitter or Facebook. suggested captions: Ben Shipley, managing director of Comcentre, which has just been appointed a Delta Electronics Australia Premium Partner. Stephen Lovelace, Delta Australia's channel manager, said Comcentre now has access to Delta's full portfolio of products

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