



Presence of IT Joins Oracle Cloud Excellence Implementer Program to Drive Customer Success

Oracle Cloud Excellence Implementer Program Recognises Presence of IT for Consistently Delivering Successful Oracle Cloud Implementations

Sydney, 7 November 2017 – Presence of IT, a global provider of HR, payroll and workforce management solutions and Platinum level member of the Oracle PartnerNetwork (OPN), today announced it has joined the Oracle Cloud Excellence Implementer (CEI) program.

Oracle launched the CEI partner program at OpenWorld 2017 to accelerate customers' digital transformation in the cloud. The program recognises and rewards partners that continually demonstrate expertise, a successful track record, and superior customer satisfaction in delivering high quality Oracle Software as a Service (SaaS) Cloud implementations to customers.

Shane Grobler, Co-CEO, Presence of IT, said: "We are honoured to have joined the new Oracle CEI programme as it recognises our dedication to customer excellence and cements our position as a leader in the HCM market. Working with partners that have achieved this status means that customers have access to a team of highly skilled and qualified professionals with a strong history of successful Oracle cloud implementations."

The CEI program was developed to provide customers with a clear, objective and informative view of partner qualifications for implementing Oracle SaaS solutions. Through the OPN Solutions Catalog, customers are now able to identify and engage with partner firms that best align to their specific project needs. Access to this information helps customers minimise implementation risk, quickly adopt new cloud functionality, and realize the maximum potential of the Oracle Cloud..

"Oracle is committed to helping our partners drive customer success across the Oracle Cloud portfolio," said Camillo Speroni, Vice President of Worldwide Strategic Alliances, Oracle. "We remain committed to providing partners with the training and resources needed to drive customer advocacy, and make the journey to cloud as smooth and successful as possible for customers."

For more information about the CEI program, visit www.oracle.com/partners/goto/cei.

About Presence of IT

Presence of IT is a global leader in the world's foremost HR/Payroll and Workforce Management solutions. We provide thought leadership, process improvement, software implementation and support services in human capital management to Australia's largest private and public sector organisations. Our strength is the excellence of our people and our focus is on our clients. This focus has seen us evolve into a global organisation to better support our clients in their respective markets, the world over. More information at: www.presenceofit.com.au.

About Oracle PartnerNetwork

Oracle PartnerNetwork (OPN) is Oracle's partner program that provides partners with a differentiated advantage to develop, sell and implement Oracle solutions. OPN offers resources to train and support specialized knowledge of Oracle's products and solutions and has evolved to recognize Oracle's growing product portfolio, partner base and business opportunity. Key to the latest enhancements to OPN is the ability for partners to be recognized and rewarded for their investment in Oracle Cloud. Partners engaging with Oracle will be able to differentiate their Oracle Cloud expertise and success with customers through the OPN Cloud program – an innovative program that complements existing OPN program levels with tiers of recognition and progressive benefits for partners working with Oracle Cloud. To find out more visit: <http://www.oracle.com/partners>.

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