



Red Hat and Wipro extend partnership, collaborate to advance enterprise OpenStack implementations, deliver DevOps solutions with OpenShift

Wipro named premier, global systems integrator for Red Hat solutions; Red Hat and Wipro collaborate to enable global customers to meet demand for open hybrid cloud solutions

Sydney, Australia – Wipro Ltd. (NYSE:WIT), a leading global Information Technology, Consulting and Business Process Services company and Red Hat, Inc. (NYSE: RHT), the world's leading provider of open source solutions, announce the global expansion of their alliance to accelerate the deployment of open hybrid cloud solutions. As part of the expanded collaboration, Red Hat and Wipro will work together to develop and deliver enterprise-grade cloud solutions to the market, and will also jointly deliver next-generation DevOps solutions for continuous integration and testing.

Wipro's relationship with Red Hat dates back to 2006 when they became a Red Hat Ready Business Partner focusing on customer adoption and implementation of Red Hat Enterprise Linux. In 2010, Wipro and Red Hat announced further collaboration, making Wipro a Red Hat premier partner. As part of this most recent alliance expansion, Wipro becomes a premier, global systems integrator for Red Hat. With the expansion, Wipro's open source infrastructure solution stack now includes Red Hat Enterprise Linux, Red Hat Enterprise Virtualization, Red Hat Satellite, Red Hat CloudForms, Red Hat Enterprise Linux OpenStack Platform, and OpenShift.

Additionally, to support global adoption of OpenStack and Infrastructure-as-a-Service (IaaS), Red Hat and Wipro are collaborating to bring solutions for private, public and hybrid clouds to their existing enterprise and telecom customers. After piloting separately, they are now combining their efforts and knowledge around configuration, deployment, and management of OpenStack private clouds. As part of the solutions collaboration, Wipro has launched a demo-ready Red Hat Enterprise Linux OpenStack Platform environment in the Center of Excellence (CoE) at its Bangalore campus, enabling the companies to showcase their cloud solutions in a more robust, agile and varied manner.

Wipro's Open Source Practice will design a joint go-to-market and cloud strategy for their clients. Wipro will also receive technical training and accreditation for open source through the Red Hat Online Partner Enablement (OPEN) program in order to deploy Red Hat Enterprise Linux OpenStack Platform, Red Hat CloudForms (Red Hat's hybrid cloud management offering) and OpenShift (Red Hat's award-winning Platform-as-a-Service (PaaS) offering) in its Open Source Center of Excellence. This will qualify Wipro associates who successfully complete the program as accredited sales specialists, sales engineer specialists and services delivery specialists for both IaaS and PaaS.

Additionally, Red Hat intends to work with Wipro to expand the Wipro portfolio to include service virtualisation, release automation/continuous delivery and continuous validation. These OpenShift integrated solutions will be designed to help customers to optimise their application development and delivery processes. While the DevOps solutions utilising OpenShift can be used by customers as a standalone solution, the DevOps orchestrator, to be built by Wipro, will also be integrated with the IaaS layer. This will enable automation and application portability ranging from on-premise, private cloud datacenters to the public cloud.

Supporting Quotes

Radhesh Balakrishnan, general manager, OpenStack, Red Hat

"The industry has recognised the potential of OpenStack to transform the cloud for enterprises and telecommunications service providers alike by providing an open alternative. Customers and partners around the globe are excited by its potential and are actively evaluating and planning deployments. We're excited about working with Wipro to expand OpenStack's reach, and helping to meet this growing interest through joint solutions built around Red Hat Enterprise Linux OpenStack Platform, and by combining our mutual OpenStack and cloud know-how."

Ashesh Badani, vice president and general manager, OpenShift, Red Hat

"DevOps, and a new culture of collaboration between Development and Operations, is key for modern IT organisations. It goes beyond the culture change though, and requires the right set of tools that enable agility. The container-based approach driven by OpenShift makes both development and deployment of applications easier, helping to increase agility and create a true DevOps environment. By collaborating with Wipro, we're aiming to help even more enterprise customers realise the many benefits DevOps can offer."

Anuj Bhalla, vice president and global head of Systems Integration, Wipro Ltd.

"IT environment scenarios are evolving and merging on-premises and off-premises infrastructure set ups. With the advent of hybrid environment, we see a lot of synergy with Red Hat's end to end offering that enables customers through the transformation journey of their IT landscape especially on the open stack based cloud initiatives. We are scaling new areas of Red Hat Enterprise Linux OpenStack Platform in our CoE to improve customer experiences."

Additional Resources

- [Learn more about Wipro](#)
- [Learn more about Red Hat Enterprise Linux OpenStack Platform](#)
- [Learn more about OpenShift by Red Hat](#)
- [Learn more about Red Hat CloudForms](#)

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Red Hat is the world's leading provider of open source software solutions, using a community-powered approach to reliable and high-performing cloud, Linux, middleware, storage and virtualization technologies. Red Hat also offers award-winning support, training, and consulting services. As the connective hub in a global network of enterprises, partners, and open source communities, Red Hat helps create relevant, innovative technologies that liberate resources for growth and prepare customers for the future of IT. Learn more at <http://www.redhat.com>.

About Wipro Ltd.

Wipro Ltd. (NYSE:WIT) is a leading Information Technology, Consulting and Business Process Services company that delivers solutions to enable its clients do business better. Wipro delivers winning business outcomes through its deep industry experience and a 360 degree view of "Business through Technology" - helping clients create successful and adaptive businesses. A company recognized globally for its comprehensive portfolio of services, a practitioner's approach to delivering innovation, and an organization wide commitment to sustainability, Wipro has a workforce of over 140,000, serving clients in 175+ cities across 6 continents. For more information, please visit www.wipro.com

Wipro's Forward-looking and Cautionary Statements

Certain statements in this release concerning our future growth prospects are forward-looking statements, which involve a number of risks, and uncertainties that could cause actual results to differ materially from those in such forward-looking statements. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding fluctuations in our earnings, revenue and profits, our ability to generate and manage growth, intense competition in IT services, our ability to maintain our cost advantage, wage increases in India, our ability to attract and retain highly skilled professionals, time and cost overruns on fixed-price, fixed-time frame contracts, client concentration, restrictions on immigration, our ability to manage our international operations, reduced demand for technology in our key focus areas, disruptions in telecommunication networks, our ability to successfully complete and integrate potential acquisitions, liability for damages on our service contracts, the success of the companies in which we make strategic investments, withdrawal of fiscal governmental incentives, political instability, war, legal restrictions on raising capital or acquiring companies outside India, unauthorized use of our intellectual property, and general economic conditions affecting our business and industry. Additional risks that could affect our future operating results are more fully described in our filings with the United States Securities and Exchange Commission. These filings are available at www.sec.gov. We may, from time to time, make additional written and oral forward-looking statements, including statements contained in the company's filings with the Securities and Exchange Commission and our reports to shareholders. We do not undertake to update any forward-looking statement that may be made from time to time by us or on our behalf.

Red Hat's Forward-Looking Statements

Certain statements contained in this press release may constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements provide current expectations of future events based on certain assumptions and include any statement that does not directly relate to any historical or current fact. Actual results may differ materially from those indicated by such forward-looking

statements as a result of various important factors, including: risks related to delays or reductions in information technology spending; the effects of industry consolidation; the ability of Red Hat (the "Company" or "our") to compete effectively; the integration of acquisitions and the ability to market successfully acquired technologies and products; uncertainty and adverse results in litigation and related settlements; the inability to adequately protect Company intellectual property and the potential for infringement or breach of license claims of or relating to third party intellectual property; the ability to deliver and stimulate demand for new products and technological innovations on a timely basis; risks related to data and information security vulnerabilities; ineffective management of, and control over, the Company's growth and international operations; fluctuations in exchange rates; and changes in and a dependence on key personnel, as well as other factors contained in our most recent Quarterly Report on Form 10-Q (copies of which may be accessed through the Securities and Exchange Commission's website at <http://www.sec.gov>), including those found therein under the captions "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations". In addition to these factors, actual future performance, outcomes, and results may differ materially because of more general factors including (without limitation) general industry and market conditions and growth rates, economic and political conditions, governmental and public policy changes and the impact of natural disasters such as earthquakes and floods. The forward-looking statements included in this press release represent the Company's views as of the date of this press release and these views could change. However, while the Company may elect to update these forward-looking statements at some point in the future, the Company specifically disclaims any obligation to do so. These forward-looking statements should not be relied upon as representing the Company's views as of any date subsequent to the date of this press release.

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