



# Seagate Demonstrates Cutting-edge Cloud Storage Products in New Quanta Cloud Technology Solution Center

First U.S. Location Lets Customers Evaluate Seagate Nytro Flash Accelerator Cards, SAS SSDs and Enterprise Capacity HDDs in QCT Offerings to Help Guide Their Purchase Decisions

CUPERTINO, CA – Oct. 14, 2015 - Seagate Technology plc (NASDAQ: STX) is bringing technology and expertise to Quanta Cloud Technology's newest solution center, which celebrated its grand opening last week in San Jose, Calif. The QCT Cloud Solution Center, in conjunction with technology leaders such as Seagate, is one of many planned in a global initiative to help meet the growing needs of next generation data centers.

The centers will enable QCT customers – such as financial institutions, web cloud providers, and e-commerce retailers – to assess various configurations before they purchase a solution. Several different Seagate products will be showcased and can be tested by customers, including enterprise-class HDDs, SAS SSDs and Nytro® flash accelerator cards. The solution center will also demonstrate configurations using these Seagate technologies, including software-defined data center configurations, a virtual desktop infrastructure block series solution, a turnkey OpenStack cloud solution and a "cloud-in-a-box" configuration. Customers will receive hands-on experience and direct counsel from experts, which can be applied and customized to their own architectures.

"Storage needs for customers running on new software-defined and hyper-converged platforms in hyperscale, cloud and enterprise data centers are growing and becoming more complex," said Brett Pemble, vice president and general manager of flash products for Seagate Technology, who also attended the grand opening and participated in a panel. "Building upon our efforts with QCT since 1991, these solution centers enable our common customers to benefit from Seagate and QCT solution-level products and evaluate them before deployment in their own production environments."

QCT's first Cloud Solution Center opened in Taipei, Taiwan in April 2015. Several more are planned around the world.

"As one of the world's largest suppliers to cloud data centers, QCT is experiencing rapid growth as the cloud computing industry accelerates," said Mike Yang, general manager of QCT. "Our new Cloud Solution Centers will give our customers first-hand experience with solutions they look to deploy in their own environments. We are excited that Seagate will be showcased at the San Jose Cloud Solution Center to further promote our engagement that is redefining storage."

The San Jose Solution Center grand opening included a keynote address and panel discussion sessions, as well as guided tours and demonstrations. For more information, please visit [http://www.qct.io/catalog/microsite/QCT\\_solution\\_center/index.html](http://www.qct.io/catalog/microsite/QCT_solution_center/index.html).

## About QCT

For more information about QCT, visit <http://www.qct.io>.

## About Seagate

Seagate creates space for the human experience by innovating how data is stored, shared and used. Learn more at [www.seagate.com](http://www.seagate.com). Follow Seagate on Twitter, Facebook, LinkedIn, Spiceworks, YouTube and subscribe to our blog.

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