

# Wavelink Receives 2015 Digium Pinnacle Partner Award



Wavelink Awarded Digium® Pinnacle Partner Award for Outstanding Sales and Service of Switchvox Business Phone Systems - Annual Awards Recognise Top Digium Partners Worldwide that Deliver Unparalleled VoIP Solutions and Services

March 6, 2015, Melbourne - Wavelink, a value added distributor of enterprise mobility and unified communications solutions, today announced it has been awarded a 2015 Digium Pinnacle Partner award in the category of Distributor of the Year – APAC. These Pinnacle Partner awards are presented annually to leading Digium distribution partners who have excelled in developing and growing their partnership with Digium and driving customer success within their reseller base for either Switchvox Unified Communications (UC) or Asterisk Custom Communications solutions. Wavelink is one of the outstanding organisations selected based on annual sales, value added services and commitment to reseller satisfaction.

"This award is testament to the significantly high double-digit growth of the Digium business in Australia that we experienced in 2014, which was the result of Wavelink's UC and VoIP expertise, and the success of Wavelink's resellers in selling and supporting these solutions," said Ilan Rubin, managing director, Wavelink. "Partnering with Digium means that Wavelink can offer Australian businesses leading UC IP PBX solutions for office communications."

"Each year, it's an honour to recognise our distribution partners who have committed to servicing our resellers and helping them increase their revenue and profitability with Digium solutions," said Gayle Magee, director of worldwide distribution sales for Digium. "The Pinnacle Awards serve as appreciation for those partner organisations that have helped to expand our worldwide base of resellers through the delivery of our affordable, feature-rich Switchvox phone system and custom Asterisk-based communication solutions."

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## About Wavelink

Wavelink specialises in the supply, marketing and support of a range of leading edge Enterprise Mobility and UC Solutions. Wavelink distributes a range of products from Digium, Spectralink, Meru Networks, Lightspeed Systems, Polycom and Purple WiFi. For more information please contact Wavelink on 1300 147 000.

## About Digium

Digium®, Inc., the Asterisk® Company, created and is the innovative force behind Asterisk, the most widely used open source telephony software. Since its founding in 1999 by Mark Spencer, Digium has become the open source alternative to proprietary communication providers, with offerings that cost as much as 80 percent less. Digium offers Asterisk software free to the open source community and offers Switchvox, Digium's Unified Communications solution to power a broad family of products for small, medium and large businesses. The company's product line includes a wide range of telephony hardware and software to enable resellers and customers to implement turnkey VoIP systems or to design their own custom communications solutions. At Digium, we're changing the way businesses communicate. More information is available at <http://www.digium.com> and <http://www.asterisk.org>.