



Wavelink signs distribution agreement with Lightspeed Systems

February 24, 2015 – Wavelink, a value added distributor of enterprise mobility and unified communications solutions, has signed a distribution agreement with Lightspeed Systems for Australia and New Zealand.

Lightspeed Systems is focused on the education market, specifically K-12. Its product suite includes web filtering, mobile device management, a learning management system (LMS) and classroom management to make sure that schools are able to safely and easily use transformative technologies.

Lightspeed Systems is currently the only vendor that offers all of these products, letting schools mix and match to meet their specific needs. The fact that Lightspeed Systems products are also the only products in the industry that can integrate together offer additional benefits for schools.

Ilan Rubin, managing director, Wavelink, said, "The offerings of Lightspeed Systems complement Wavelink's existing solutions. The agreement means that Wavelink can now offer an even wider range of options to the education sector. More than that, Lightspeed Systems sole focus on K-12 means that the solutions it offers to schools are purpose-built to meet the sector's needs rather than offering generic products to address specific problems."

Education is one of the key markets for Wavelink across its portfolio, offering everything from Wi-Fi to unified communications and network access.

Ilan Rubin said, "Wavelink will work closely with the Lightspeed Systems team in Australia. The initial focus is on signing up existing education resellers to provide them with another solution to offer customers. The response from Wavelink's education partners that have been introduced to Lightspeed Systems offerings has been very positive and we're very excited with this new addition to our product portfolio."

-ENDS-

About Lightspeed Systems

Lightspeed Systems' mission is to transform education by safely and easily connecting people, resources, and technology. We've helped thousands of schools around the world protect and engage more than 25 million students. Lightspeed Systems + Your School. Together we do amazing things.

About Wavelink

Wavelink specialises in the supply, marketing and support of a range of leading edge Enterprise Mobility and UC Solutions. Wavelink distributes a range of products from Spectralink, Meru Networks, Digium, Polycom and Purple WiFi. For more information please contact Wavelink on 1300 147 000.