



Xplore Receives Second Rugged Tablet Follow-On Order This Year from Top 10 Electric Power and Natural Gas Utility Company

Orders part of continuing expansion of XSLATE B10 field rollout [Read more:](#)

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Xplore Technologies Corp. (NASDAQ:XPLR) today announced that one of the nation's top 10 electric power and natural gas utility companies has placed a \$1.7 million follow-on order for XSLATE B10 fully rugged tablets, bringing the customer's total investment in Xplore solutions to more than \$2.7 million in 2016. This is the second follow-on order placed by the customer this year as part of an ongoing, multi-year initiative by the customer to increase the mobility of its field service operations and achieve new cost savings across its utility operations. Xplore continues to work closely with the customer to further expand its implementation of rugged tablets through additional orders.

Noted Mark Holleran, president and COO of Xplore: "This is yet another example of the tremendous opportunities for rugged tablet computing in our key end markets, including a growing number of industry leading companies that continue to expand their implementation of Xplore solutions to capture greater business efficiency and profitability while enhancing field service capabilities. Xplore's first customer 20 years ago was an electric utility, and we're thrilled that we continue to enjoy such an elevated level of customer confidence in our technology solutions within the utility sector. Simply put, Xplore rugged tablets provide an unmatched, and holistic, mobility experience to field service personnel."

Not only has the XSLATE B10 solution provided this utility customer with their desired return on investment from a financial perspective, but it has empowered field technicians to more effectively perform routine business processes that improve overall service quality and customer satisfaction levels.

Built with unfailing protection in mind, the IP65 and MIL-STD-810G rated XSLATE B10 rugged tablet PC delivers immediate asset intelligence to utility dispatch, infrastructure assessment teams, and repair crews to allow for more efficient and coordinated efforts. The accompanying in-vehicle docking solution and optional second battery - both purchased by this customer - as well as the sealed I/O ports ensure the Intel®-powered Windows® tablet can be utilized around the clock without disruption, whether the technician is working on foot in the field, in-route to their next call, or retrieving inventory from the central garage.

For more information on the XSLATE B10, visit www.xploretech.com/B10. Additional information about Xplore's full lineup of rugged tablet solutions for the utility industry can be found at www.xploretech.com/utilities.

[About Xplore Technologies](#)

Xplore is The Rugged Tablet Authority™, exclusively manufacturing powerful, long-lasting, and customer-defined rugged tablet PCs since 1996.

Today, Xplore offers the broadest portfolio of genuinely rugged tablets - and the most complete lineup of rugged tablet accessories - on Earth. Its mobility solutions are purpose-built for the energy, utilities, telecommunications, military and defense, manufacturing, distribution, public safety, healthcare, government, and field service sectors. The company's award-winning military-grade computers are also among the most powerful and longest lasting in their class, built to withstand nearly any hazardous condition or environmental extreme for years without fail.

Visit www.xploretech.com for more information on how Xplore and its global channel partners engineer complete mobility solutions to meet specialized workflow demands. Follow us on Twitter, Facebook, LinkedIn, and YouTube.

[Forward Looking Statements](#)

This news release contains forward-looking statements that involve risks and uncertainties, which may cause actual results to differ materially from the statements made. When used in this document, the words "may", "would", "could", "will", "intend", "plan", "anticipate", "believe", "estimate", "expect" and similar expressions are intended to identify forward-looking statements. Such statements reflect Xplore's current views with respect to future events and are subject to such risks and uncertainties. Many factors could cause actual results to differ materially from the statements made including those factors detailed from time to time in filings made by Xplore with securities regulatory authorities. Should one or more of these risks or uncertainties materialize, or should assumptions underlying the forward looking statements prove incorrect, actual results may vary materially from those described herein as intended, planned, anticipated or expected. Xplore does not intend and does not assume any obligation to update these forward-looking statements.

Contacts

Monique Cerreto

0416 282 464

mailto:mscerreto@gmail.com