

Xplore Technologies Invests in Customer Service and Expands Worldwide Service Organisation



SYDNEY, Australia, Jan. 27, 2017 -- Xplore Technologies Corp. (NASDAQ:XPLR) today announced that it has completed a significant expansion of its global support and service organisation in line with its growing global customer base. Over the last 12 months, the company has added four new Service Depots, three new Authorised Service Providers, and more than 10 toll-free numbers to connect rugged tablet customers in every region with the Customer Care Center for technical support and warranty processing.

Noted Brett Gross, Xplore ANZ Director Sales and Marketing commented "Xplore is the most experienced rugged tablet manufacturer in the world today and the only OEM to have exclusively engineered rugged tablets for 20 years. But we're not just a rugged tablet company. Nor do we just sell a commodity. We provide a long-term service as part of our partnership commitment to customers. Although Xplore rugged tablets fall well below industry averages for annualized failure rates, we support our customers in many capacities long after the last rugged tablet has been deployed. That's why we continually evaluate the performance of our service organisation and invest resources as necessary to ensure we exceed customer expectations every time".

Xplore's recent worldwide service organisation enhancements include:

The addition of four new Service Depots

Marknet was appointed as a new Service Provider in Australia Paragon Bay was appointed as a new Service Center in Canada PCZ (Pegatron EU) began repairing Xplore products MGI was appointed as a new Service Provider for Latin America

The implementation of new Authorized Service Provider (ASP) agreements and the completion of ASP quality training in Germany; IBIT in Switzerland YATOO in France EXTRA in Germany

The addition of 10 new toll-free numbers that will quickly connect callers worldwide with their assigned Customer Care Center for immediate support. Xplore's customers know that we will always commit the necessary resources to meet their standards of success, whether we're called upon to help them train end-users, solicit feedback from the field, turn on new features, or fine tune the entire mobility solution. As a global company, we know that we must have several teams and the right level of expertise on the ground around the globe to sustain our local service agility. It is our priority to provide customers with excellent turnaround times and quality of service.

For more information about Xplore, please visit www.xploretch.com. For a complete overview of Xplore's Support Services, please visit www.xploretch.com/support.

About Xplore Technologies

Xplore is The Rugged Tablet Authority, exclusively manufacturing powerful, long-lasting, and customer-defined rugged tablet PCs since 1996. Today, Xplore offers the broadest portfolio of genuinely rugged tablets and the most complete lineup of rugged tablet accessories on Earth. Its mobility solutions are purpose-built for the energy, utilities, telecommunications, military and defense, manufacturing, distribution, public safety, healthcare, government, and field service sectors. The company's award-winning military-grade computers are also among the most powerful and longest lasting in their class, built to withstand nearly any hazardous condition or environmental extreme for years without fail. Visit www.xploretch.com for more information on how Xplore and its global channel partners engineer complete mobility solutions to meet specialised workflow demands. Follow us on Twitter, Facebook, LinkedIn, and YouTube.

Forward Looking Statements

This news release contains forward-looking statements that involve risks and uncertainties, which may cause actual results to differ materially from the statements made. When used in this document, the words may, would, could, will, intend, plan, anticipate, believe, estimate, expect and similar expressions are intended to identify forward-looking statements. Such statements reflect Xplore's current views with respect to future events and are subject to such risks and uncertainties. Many factors could cause actual results to differ materially from the statements made including those factors

detailed from time to time in filings made by Xplore with securities regulatory authorities. Should one or more of these risks or uncertainties materialise, or should assumptions underlying the forward looking statements prove incorrect, actual results may vary materially from those described herein as intended, planned, anticipated or expected. Xplore does not intend and does not assume any obligation to update these forward-looking statements.

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