



Presence of IT Receives SAP® APJ Partner Excellence Award 2016 for “SAP SuccessFactors Solutions”

Award Presented at SAP Field Kick-Off Meeting 2016

Sydney, 1 February 2016 – Presence of IT today announced it is the recipient of an SAP® APJ Partner Excellence Award 2016 for SAP SuccessFactors Solutions. Awards were presented by SAP (NYSE: SAP) to the top-performing SAP partners in the APJ region that have made outstanding contributions to driving our customers' digital transformation. Recipients of this year's awards have been – in partnership with SAP – helping customers adopt innovation easily, gain results rapidly, grow sustainably and run more simply with SAP solutions.

Shane Grobler, Co-CEO, Presence of IT said, “We are honoured to be recognised as a top SAP partner in the APJ region for a second consecutive year. We've had a strong history of successful SAP and SuccessFactors implementations and this recognition further cements our position as a leader in HCM market.”

Selected from SAP's wide-ranging partner base, nominations for the SAP Partner Excellence Awards were based on internal SAP sales data. A steering committee composed of regional and global SAP representatives determined winning partners in each category according to numerous criteria such as sales achievement and performance. Awards were presented in a variety of categories, including overall sales, innovation, technology, services and solution-specific areas.

“SAP congratulates Presence of IT as the recipient of the SAP APJ Partner Excellence Award 2016 for SAP SuccessFactors Solutions,” said Anthony McMahon, Senior Vice President, Global Channels & General Business, SAP APJ. “This award is a testament to the amazing work and value that Presence of IT continues to deliver. Together with our partners, we deliver simple solutions for growing companies. As we move into 2016, we look forward to continuing to support our partners to grow their opportunities with SAP and to jointly deliver value for our customers.”

Presence of IT wins this award for the second consecutive year. The company has the highest number of live projects in 2015; a testament that consistent and significant investments in certified and trained resources is one key to success. With continued strong joint engagement with SAP, Presence of IT expects to see continued success with SAP SuccessFactors in 2016.

Presence of IT received its award during the SAP Field Kick-Off Meeting Singapore, an annual gathering of SAP executives, SAP field employees and partners. It is SAP's largest yearly sales meeting, intended to gain and exchange information on SAP's strategy, sales methodology, business growth opportunities and product innovations as well as drive success during the upcoming year.

Contacts

Dee Apostolova

0423015556

mailto: dee@sapphirecommunications.com.au