



## Akamai announces new partnership with Melbourne IT in Australia

Melbourne IT partners with Akamai to help Australian companies remove the complexity of doing business online

Akamai Technologies, Inc. (NASDAQ: AKAM), the leading cloud platform for helping enterprises provide secure, high-performing user experiences on any device, anywhere, today announced a new partnership with Melbourne IT in Australia.

Melbourne IT helps organisations of all sizes to successfully conduct business online. The breadth of Melbourne IT's offerings extends from helping small businesses build their presence online to designing and managing the complex Web environments of large enterprises and governments.

The new partnership will see Akamai's solutions become part of Melbourne IT's integrated portfolio, enabling custom built, end-to-end solutions for organisations wanting to improve the way they do business online. The partnership comes as Akamai focuses on expanding its channel presence in Australia and seeks to drive its enterprise business to further support the company's aggressive growth in the Asia Pacific region.

Ian Teague, Senior Manager Australasia at Akamai Technologies commented: "The complexity of conducting business online in our increasingly hyperconnected world continues to escalate, particularly as the way we access the Internet now extends across multiple platforms and devices. To remain competitive, many of our customers are looking for a platform-based approach that offers a range of scalable solutions that can deliver the best Web experience to any device, anywhere.

"Melbourne IT is a great fit for our business. With more than a decade of experience and 60,000 Web sites under its management, Melbourne IT is recognised as a leader in delivering strong business outcomes for organisations online. This expertise, together with Akamai's content delivery, web optimisation and security solutions, will ensure we bring the best technology and services to the market for our customers," continued Teague.

"We believe our customers will benefit immensely from our association with Akamai," said Peter Wright, Executive General Manager – Enterprise Services, Melbourne IT. "Akamai's technology solutions, coupled with our expertise in delivering successful Web outcomes for online businesses, forms a compelling offering to help clients achieve their desired business objectives – whether that's user experience, customer conversion rates or other measures."

Melbourne IT will join Akamai's NetAlliance Partner Program, which provides a platform to access and benefit from Akamai's world-class services. As a NetAlliance Partner, Melbourne IT will not only integrate Akamai Services into its existing portfolio to create a customer-built solution; it will also enable them to tap into new markets and extend their customer reach.

### About Akamai

Akamai® is the leading cloud platform for helping enterprises provide secure, high-performing user experiences on any device, anywhere. At the core of the Company's solutions is the Akamai Intelligent Platform™ providing extensive reach, coupled with unmatched reliability, security, visibility and expertise. Akamai removes the complexities of connecting the increasingly mobile world, supporting 24/7 consumer demand, and enabling enterprises to securely leverage the cloud. To learn more about how Akamai is accelerating the pace of innovation in a hyperconnected world, please visit [www.akamai.com](http://www.akamai.com) or [blogs.akamai.com](http://blogs.akamai.com), and follow @Akamai on Twitter.

### About Melbourne IT

Melbourne IT (ASX: MLB) helps organizations of all sizes to successfully conduct business online. Our complete portfolio of Internet-based technology services drives business effectiveness and profitability for more than 350,000 customers.

The breadth of Melbourne IT's offering extends from helping small businesses build an online presence through to designing and managing the complex web environments of large enterprises and governments.

Melbourne IT's culture of integrity, innovation, collaboration and customer centricity has been built by more than 400 employees spread across Australasia and the United States. For more information, visit [www.melbourneit.info](http://www.melbourneit.info).

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### Akamai Statement Under the Private Securities Litigation Reform Act

This release contains information about future expectations, plans and prospects of Akamai's management that constitute forward-looking statements for purposes of the safe harbor provisions under The Private Securities Litigation Reform Act of 1995. Actual results may differ materially from those indicated by these forward-looking statements as a result of various important factors including, but not limited to, failure of Akamai services to operate as expected or to address intended market needs, a failure of Akamai's network infrastructure, and other factors that are discussed in Akamai's Annual Report on Form 10-K, quarterly reports on Form 10-Q, and other documents periodically filed with the SEC.